

Exhibit "A"
FY 2020-2021 Goals and Outcomes Report

<i>DELRAY BEACH COMMUNITY LAND TRUST (CLT) - <u>Program A:</u> <u>Affordable Housing</u> : To continue the provision of our alternative housing program services that enables very low to moderate income households to secure controlled, quality, affordable housing. To expand and preserve moderately priced housing units that varies in cost and design and that a) minimize the displacement of low income households, b) expand services to include deed restricted WFH-ownership of land and improvements, c) manage affordable housing inclusive of rental units, d) improve life opportunities related to family, employment, health and education.</i>		Yearly Goal	Qtr 1 Ending 12/31/2020	Qtr 2 Ending 3/30/2021	Qtr 3 Ending 6/30/2021	Qtr 4 Ending 9/30/2021	TOTAL	% Annual Goal Achieved	On target	Below expected goal
OUTPUTS										
Sustainable Homeownership Services										
1	New Homebuyer applications processed	10	0	0	0	0	0	0%		
2	Certificate of Occupancies for newly constructed single family units	6	0	0	0	0	0	0%		
3	Execute purchase & sale contracts	6	0	0	0	0	0	0%		
4	Sale of newly constructed and/or existing units	7	0	0	0	0	0	0%		
5	Acquisition or conveyance of properties for development	2	0	0	0	0	0	0%		
6	Homeownership Introduction and Orientations	20	0	0	0	0	0	0%		
Rental Housing										
7	Screening of all household members 18 yrs and older- credit , background checks	75	0	0	0	0	0	0%		
8	Employment Verifications of all rental applicants and tenants	50	0	0	0	0	0	0%		
9	Landlord verification of all new rental applicants	8	0	0	0	0	0	0%		
10	Executed lease agreements	40	0	0	0	0	0	0%		
11	Landlord License renewals processed excludes subsidized units	30	0	0	0	0	0	0%		

Exhibit B
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<i>DELRAY BEACH COMMUNITY LAND TRUST (CLT) - <u>Program A:</u> <u>Affordable Housing</u> : To continue the provision of our alternative housing program services that enables very low to moderate income households to secure controlled, quality, affordable housing. To expand and preserve moderately priced housing units that varies in cost and design and that a) minimize the displacement of low income households, b) expand services to include deed restricted WFH-ownership of land and improvements, c) manage affordable housing inclusive of rental units, d) improve life opportunities related to family, employment, health and education.</i>		Yearly Goal	Qtr 1 Ending 12/31/2020	Qtr 2 Ending 3/30/2021	Qtr 3 Ending 6/30/2021	Qtr 4 Ending 9/30/2021	TOTAL	% Annual Goal Achieved	On target	Below expected goal
OUTCOMES										
Sustainable Homeownership Services										
1	Expand mortgage ready homebuyer pipeline	5	0	0	0	0	0	0%		
2	Expand availability of single family units for purchase	6	0	0	0	0	0	0%		
3	Expand number of available single family homes for purchase	6	0	0	0	0	0	0%		
4	Increase number of household members provided access to housing through Homeownership	24	0	0	0	0	0	0%		
5	Expand the number of available properties for future development	2	0	0	0	0	0	0%		
6	Program revenue developer fees generated	\$150,000	\$0	\$0	\$0	\$0	\$0	0%		
7	Educate homebuyers and homeowners	20	0	0	0	0	\$0	0%		
Rental Housing										
8	Households approved for affordable rental housing	47	0	0	0	0	0	0%		
9	Rental housing revenue generated from 47 rental units	\$400,000	\$0	\$0	\$0	\$0	\$0	0%		
10	Household members provided access to rental housing	126	0	0	0	0	0	0%		
11	Reports prepared & submitted for non-owned units	8	0	0	0	0	0	0%		