

# City of Delray Beach

# Cover Memorandum/Staff Report

File #: 20-681 Agenda Date: 9/10/2020 Item #: 6.H.6.

TO: Mayor and Commissioners FROM: Marie Kalka, Finance Director

THROUGH: Jennifer Alvarez, Interim City Manager

DATE: September 10, 2020

APPROVAL OF RESOLUTION NO. 143-20 TO AWARD AN AGREEMENT TO ADVANCED DATA PROCESSING, INC. (ADPI) A SUBSIDIARY OF R1 RCM INC. FOR THE ADMINISTRATION, PROCESSING AND COLLECTION OF ALL COSTS ASSOCIATED WITH EMERGENCY MEDICAL SERVICES (EMS) PATIENTS MEDICAL BILLING AND RELATED PROFESSIONAL SERVICES UTILIZING CITY OF TAMARAC SOLICITATION 16-14 R - \$114,000

### **Recommended Action:**

Motion to approve Resolution No. 143-20 to award an Agreement to Advanced Data Processing, Inc. (ADPI) a subsidiary of R1 for the administration, processing, and collection of all costs associated with EMS patients medical billing and related professional services in the estimated amount of \$114,000 through September 30, 2021, which is budgeted for FY2021, utilizing the City of Tamarac Solicitation No16-14R, and authorizing the City Manager to approve renewal options, in the amounts below, contingent on appropriations of funds.

#### Background:

On August 28, 2019, the City of Tamarac awarded a three (3) year Agreement for the administration, processing, and collection of all costs associated with EMS patients medical billing and related professional services to Advanced Data Processing, Inc. (ADPI) a subsidiary of R1 with the option to renew the Agreement for two (2) year renewal terms.

The Finance Department is seeking to contract the City's EMS billing services to decrease the expenses associated with maintaining an internal billing department. ADPI - R1 has been a leader in the EMS billing industry for over 30 years and serves many cities and counties in Florida. Furthermore, the City of Tamarac Agreement provides best available pricing while saving time and money in the procurement process.

Should the City exercise the renewal options provided in the Agreement, the cumulative Agreement value is provided below.

Estimated Contract Value	
Initial Term	Upon execution - September 30, \$114,000
Renewal Term 1	October 1, 2021 - September 30, \$240,000

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Renewal Term 2	October 1, 2023 - September 30, \$248,000	
\$602,000		

This motion is in accordance with the City Code of Ordinances, Section 36 and City Policies and Procedures.

## **City Attorney Review:**

Approved as to form and legal sufficiency.

## **Funding Source/Financial Impact:**

Funding is available from account: 001-13-000-513-31-90 General Fund - Finance Department Professional Services.

## **Timing of Request:**

Department needs to start the implementation prior to October 1, 2020