

| Experience and References 40 Pts. Max. | Patrick Figurella | Andrea Guerrera | Isaac Kovner | Alicia Magliore | Sam Metott | Criterion Score | Experience and References 40 Pts. Max. Scoring Discussions |
|---|----------------------|--------------------|-----------------|--------------------|---------------|--------------------|---|
| CPH, Inc. | 27.0 | 27.0 | 30.0 | 30.0 | 36.0 | 150.0 | not a lot of golf course course design shown. Showed a lot in pipeline. |
| Keith and Associates, Inc. | 36.0 | 31.0 | 35.0 | 27.0 | 35.0 | 164.0 | had |
| Ross Engineering, Inc. | 37.0 | 35.0 | 37.0 | 38.0 | 38.0 | 185.0 | a lot of team members, awards for contra |
| Sanford Golf Design | 38.0 | 38.0 | 38.0 | 38.0 | 36.0 | 188.0 | prime is golf coursea |

| Similar Projects Completed 20 Pts. Max. | Patrick Figurella | Andrea Guerrera | Isaac Kovner | Alicia Magliore | Sam Metott | Criterion Score | Similar Projects Completed 20 Pts. Max. Scoring Discussions |
|--|----------------------|--------------------|-----------------|--------------------|---------------|--------------------|---|
| CPH, Inc. | 13.0 | 13.0 | 10.0 | 15.0 | 18.0 | 69.0 | |
| Keith and Associates, Inc. | 12.5 | 15.0 | 10.0 | 15.0 | 16.0 | 68.5 | did not demonstrate previous collabs |
| Ross Engineering, Inc. | 17.0 | 16.0 | 16.0 | 20.0 | 20.0 | 89.0 | good combo of public and private |
| Sanford Golf Design | 18.5 | 18.0 | 16.0 | 18.0 | 17.0 | 87.5 | team collab not demonstrated |

| Organizational Structure 20 Pts. Max. | Patrick Figurella | Andrea Guerrera | Isaac Kovner | Alicia Magliore | Sam Metott | Criterion Score | Organizational Structure 20 Pts. Max. Scoring Discussions |
|--|----------------------|--------------------|-----------------|--------------------|---------------|--------------------|---|
| CPH, Inc. | 18.5 | 12.0 | 15.0 | 18.0 | 18.0 | 81.5 | no workload percentage. |
| Keith and Associates, Inc. | 18.0 | 14.0 | 12.0 | 15.0 | 16.0 | 75.0 | limited workload explanation |
| Ross Engineering, Inc. | 16.0 | 15.0 | 15.0 | 16.0 | 20.0 | 82.0 | availability was brief |
| Sanford Golf Design | 19.0 | 18.0 | 15.0 | 18.0 | 15.0 | 85.0 | no org chart included |

| Approach to Project Management 20 Pts. Max. | Patrick Figurella | Andrea Guerrera | Isaac Kovner | Alicia Magliore | Sam Metott | Criterion Score | Approach to Project Management 20 Pts. Max. Scoring Discussions |
|--|----------------------|--------------------|-----------------|--------------------|---------------|--------------------|---|
| CPH, Inc. | 14.0 | 10.0 | 10.0 | 16.0 | 16.0 | 66.0 | Limited mention of golf course design in approach section. |
| Keith and Associates, Inc. | 17.5 | 20.0 | 20.0 | 14.0 | 17.0 | 88.5 | |
| Ross Engineering, Inc. | 19.0 | 18.0 | 20.0 | 18.0 | 18.0 | 93.0 | had done many golf courses |
| Sanford Golf Design | 20.0 | 20.0 | 20.0 | 20.0 | 17.0 | 97.0 | |

| Firm | | | Score |
|----------------------------|--|--|-------|
| CPH, Inc. | | | 366.5 |
| Keith and Associates, Inc. | | | 396.0 |
| Ross Engineering, Inc. | | | 449.0 |
| Sanford Golf Design | | | 457.5 |
| #REF! | | | |

Shortlist to top 3

Top Ranked

|

|

1
2
3
4
5
6
7
8
9

Replace the text within the red highlighted <> to match the solicitation; the black text will automatically update accordingly
Complete the date fields

To add a Committee member, insert a column and update the "Criterion Score" formulas accordingly (green text) [

To add a criterion, copy an entire criterion box and paste in below the last criterion; then, update the ranking formula

To add a company, insert the applicable rows for each criterion box and the ranking box, then update the formulas accordingly

Record each score in the appropriate area; the criterion score will automatically add the scores of each Committee member

Record the scoring notes in the appropriate area

Record only the finalized score for each Committee member

Use one summary form for technical evaluations, and one summary form for final evaluations (if applicable)

Suggestion: Once the Technical Evaluation Scoring Summary Form is formatted, copy the sheet and label it Final

lingly; change red text to black after replacing it;

=IF(SUM(B7:E7)=0,"",SUM(B7:E7))]

s to include the new criterion (green text) [=IFERROR((F7+F14+F21+F28+F35), "")]

ccordingly

number

Evaluations