



DELRAY YACHT CRUISES

ESCAPE FOR THE DAY

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December 10, 2020

Hello Marie Kalka, Finance Director & Members of Delray Beach City Commission:

As we head into our tenth month of the Covid-19 Pandemic, I am not happy to say we are not doing very well at all. I have attached our passenger count comparison from the last two years and it is not a pretty picture. Aside from our regular sightseeing numbers being crushed, our private charter business is all but gone. In December of 2019 we did over 20 Holiday private events, this year we have four, all under 50 people per event.

In May the City of Delray Beach was gracious enough excuse my dockage payments until the State of Emergency is lifted and I cannot tell you how grateful I am for that. In August I received another letter stating that the City thought I was given sufficient time to start making payments again in October, even though we are still under a State of Emergency. Unfortunately, I am not in a position to start making these payments again as I am taking out loans to keep operating and keep my crew employed. Therefore, I am again at the mercy of the City and ask that my payments from October 2020 through March 2021 be excused in hopes of getting back on our feet again. I am honestly praying that the forthcoming vaccines will turn the tables in our favor and give our mainly elderly clientele the confidence to go out and start to enjoy all our community has to offer.

Almost every day I drive to work down Atlantic Ave. I see another business go down from this mess and I am hoping not to be the next. Anything you can do to help would be greatly appreciated.

Sincerely,

Joe Reardon

Joe Reardon

Owner, Delray Yacht Cruises

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