

**Tab 9.  
Revenue Proposal**

<b>1.</b>	<b>Minimum Monthly Base Rental \$2,760.</b>	<b>\$120,000</b>
<b>2.</b>	Projected Gross Sales (excluding sales tax)	\$2,542,213
<b>3.</b>	Supplemental Fee from Revenue Generated	\$18,330
<b>4</b>	Total Projected City Revenue Year 1	\$138,330

<b>1.</b>	<b>Minimum Monthly Base Rental \$2,760.</b>	<b>\$120,000</b>
<b>2.</b>	Projected Gross Sales (excluding sales tax)	\$2,616,896
<b>3.</b>	Supplemental Fee from Revenue Generated	\$18,950
<b>4</b>	Total Projected City Revenue Year 2	\$138,950

<b>1.</b>	<b>Minimum Monthly Base Rental \$2,760.</b>	<b>\$120,000</b>
<b>2.</b>	Projected Gross Sales (excluding sales tax)	\$2,668,863
<b>3.</b>	Supplemental Fee from Revenue Generated	\$19,143
<b>4</b>	Total Projected City Revenue Year 3	\$139,143

<b>1.</b>	<b>Minimum Monthly Base Rental \$2,760.</b>	<b>\$120,000</b>
<b>2.</b>	Projected Gross Sales (excluding sales tax)	\$2,723,429
<b>3.</b>	Supplemental Fee from Revenue Generated	\$19,345
<b>4</b>	Total Projected City Revenue Year 4	\$139,345

<b>1.</b>	<b>Minimum Monthly Base Rental \$2,760.</b>	<b>\$120,000</b>
<b>2.</b>	Projected Gross Sales (excluding sales tax)	\$2,780,724
<b>3.</b>	Supplemental Fee from Revenue Generated	\$19,557
<b>4</b>	Total Projected City Revenue Year 5	\$139,557

Please see the next page for the Revenue Proposal Computation

**Dockage Rent per proposed Bid RFP 2018-031:**

The base minimum fee is computed to be **\$10,000** per month for all five years. This is a total of **\$120,000** per year.

The Supplemental fee is computed at **.50 cents** for all passengers annually in excess of **16,800**.

The Supplemental fee computation is below:

	Public Cruise	Private Charter	Total		Excess 16,800	At .50 each
Year 1	46,460	7,000	53,460	16,800	36,660	\$ 18,330
Year 2	47,000	7,700	54,700	16,800	37,900	\$ 18,950
Year 3	47,000	8,085	55,085	16,800	38,285	\$ 19,143
Year 4	47,000	8,489	55,489	16,800	38,689	\$ 19,345
Year 5	47,000	8,914	55,914	16,800	39,114	\$ 19,557

The bid RFP 2018-031 total revenues to be paid to the City of Delray Beach is as follows:

	Minum		Total
	Base Fee	Supplemental Fee	To Delray Beach
Year 1	\$ 120,000	\$ 18,330	\$138,330
Year 2	\$ 120,000	\$ 18,950	\$138,950
Year 3	\$ 120,000	\$ 19,143	\$139,143
Year 4	\$ 120,000	\$ 19,345	\$139,345
Year 5	\$ 120,000	\$ 19,557	\$139,557

**Projected Gross Sales (excluding Sales Tax):**

Year 1	<b>\$2,542,213</b>
Year 2	<b>\$2,616,896</b>
Year 3	<b>\$2,668,863</b>
Year 4	<b>\$2,723,429</b>
Year 5	<b>\$2,780,724</b>