

# SH ACCESS BUCKS 2020 PROGRAM IMPACT

**Fresh Access Bucks (FAB)**, a program of Feeding Florida, is a USDA funded statewide nutrition incentive program that increases the purchasing power of SNAP recipients to buy fresh fruits and vegetables at farmers markets, produce stands, CSAs, mobile markets, and community grocery outlets.

How it Works: Fresh Access Bucks offers a deep discount on fresh produce when you shop with SNAP/EBT at participating farmers markets, mobile markets, produce stands, community-supported agriculture (CSAs) and retail outlets. FAB doubles your purchase! Want to spend \$10 on your SNAP/EBT card? You get an extra \$10 to purchase fresh produce! No advance sign up necessary.

1 Find a participating location



2 Shop with SNAP/EBT; for every dollar you spend, we match



1 + 1 = 2

3 Save on fresh fruits & vegetables



\$527,000+
in Fresh Access Bucks spent on

FL GROWN
PRODUCE

**330 FLORIDA FARMERS** participating

202,728 daily recommended servings of **FRUITS** and **VEGETABLES** purchased with FAB\*

FARM DIRECT
OUTLETS INCLUDING
FARMERS MARKETS
FARM STANDS
CSAS AND
MOBILE MARKETS

15 OUTLETS

**RETAIL OUTLETS** 

# Over \$1.3 million in LOCAL FOOD purchased with FAB and SNAP

135% INCREASE IN FRESH FRUITS & VEGETABLES PURCHASED

402,630 meals with SNAP + FAB\*\*

## OVERALL PROGRAM IMPACT 2013-2020

More than \$1.4 MILLION redeemed for FL grown produce

Over \$3.1 MILLION in

## REVENUE

generated by FAB & Federal benefits for LOCAL FOOD

## CONTACT US

info@freshaccessbucks.com www.freshaccessbucks.com

https://www.ers.usda.gov/amber-waves/2019/june/americans-still-can-meet-fruit-and-vegetable-dietary-guidelines-for-210-260-per-day+

# FRESH ACCESS BUCKS









## **EXPANDING ACCESS TO FRUITS & VEGETABLES**

#### **SNAP SUPPORT**

FAB helps farmers and markets navigate SNAP authorization and obtain EBT equipment. More farm-direct outlets accepting SNAP/EBT means more access to fresh fruits and vegetables for SNAP customers.

#### **FAB Impact:**

- SNAP technology support for 150 outlet
- 55 NEW outlets with resources to accept SNAP

#### **RETAIL PILOT PROGRAM**

FAB's 3-year retail pilot program enables small, independent and regional retail outlets to offer Fresh Access Bucks on fresh produce to SNAP recipients in communities that struggle with food access. The goal of this pilot is to create a replicable incentive model and expand it statewide.

#### **FAB Impact:**

- 15 participating retailers
- \$46,690 in fresh produce purchases

## **ADAPTING FOOD ACCESS**

With the COVID-19 pandemic driving more need, FAB and its network partners adapted in remarkable ways to address challenges, maintain food access for vulnerable populations and provide income for Florida farmers.

#### **FAB INITIATIVES**

- New hire: Outreach Coordinator
- Unlimited SNAP Match campaign
- Interactive market map with up-to-date outlet status
- COVID-19 resources webpage for Florida farmers and markets
- Strong support for partners: webinars and virtual networking sessions
- Statewide social media campaign and direct marketing/advertising support for FAB outlets

#### **NEW MARKET MODELS**

- Online Orders
- Curbside Pickup
- Drive Thru Farmers Markets
- Home Delivery
- Contactless CSA Boxes





## PERKS OF ACCEPTING SNAP & FAB

- Increases Overall Sales and Average Spend
- Opens New Avenues for Promotion
- Generates Positive Media Exposure
- Attracts New Customers
- Creates Community Inclusivity
- Builds Customer Loyalty



## BENEFITS

Expands Access to Affordable, Healthy Foods

Increases Fruit & Vegetable Consumption

**Drives Positive Health Outcomes** 

Reinforces Localized Food System

**Enhances Local Economies, Market & Farm Viability** 

Helps Strengthen
Community Connections

## **SUPPORT OUR MISSION!**

**ADVOCATE** for food access and healthy communities

**HELP** expand the program to bring more fresh & local produce to populations in need

**COMMUNICATE** to SNAP customers and community stakeholders about FAB

**SHARE** resources, recipes, posts, and people who can help make healthy food accessible