



AXON

Delray Beach Police Dept - FL

AXON SALES REPRESENTATIVE

Bryan Fondrie

bfondrie@axon.com

ISSUED

4/21/2021



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-294644-44307.066BF

Issued: 04/21/2021



Quote Expiration: 05/31/2021

Account Number: 108125

Payment Terms: Net 30
Delivery Method: Fedex - Ground

SHIP TO

Ronald Brown
Delray Beach Police Dept - FL
300 W Atlantic Ave
Delray Beach, FL 33444
US

BILL TO

Delray Beach Police Dept - FL
300 W Atlantic Ave
Delray Beach, FL 33444
US

SALES REPRESENTATIVE

Bryan Fondrie
Phone:
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PRIMARY CONTACT

Ronald Brown
Phone: (561) 243-7888
Email: brownr@mydelraybeach.com

Year 1 - Split T7 Delivery

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		20	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		20	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		20	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		60	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		60	0.00	0.00	0.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		10	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		10	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		40	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		40	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		40	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		40	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		25	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		25	0.00	0.00	0.00

Year 1 - Split T7 Delivery (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		1	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		1	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		1	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		1	750.00	0.00	0.00
Other						
73958	OFFICER SAFETY PLAN 7 PAYMENT	4	20	636.00	690.00	13,800.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		1	150.00	0.00	0.00
					Subtotal	13,800.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	13,800.00

Year 1 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	134	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	60	134	0.00	0.00	0.00
Hardware						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		154	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		2	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		402	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		402	0.00	0.00	0.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		50	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		50	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		268	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		268	0.00	0.00	0.00

Year 1 - TASER 7 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		268	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		268	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		185	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		185	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		2	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		2	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		2	0.00	0.00	0.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		2	0.00	0.00	0.00
Other						
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		2	0.00	0.00	0.00
Services						
11609	SMART WEAPON TRANSITION SERVICE		1	2,000.00	2,000.00	2,000.00
85144	AXON STARTER		1	2,750.00	2,750.00	2,750.00
85147	CEW STARTER		1	2,750.00	2,750.00	2,750.00
85014	AXON 1-DAY SERVICE		1	2,000.00	2,000.00	2,000.00
					Subtotal	9,500.00
					Estimated Tax	0.00
					Total	9,500.00

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73682	AUTO TAGGING LICENSE	60	169	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	9	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	9	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	36	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	134	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	134	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	1,340	0.00	0.00	0.00
73449	RESPOND DEVICE LICENSE	60	134	0.00	0.00	0.00
73638	STANDARDS ACCESS LICENSE	60	134	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	6	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	6	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	60	0.00	0.00	0.00
73449	RESPOND DEVICE LICENSE	60	6	0.00	0.00	0.00
73638	STANDARDS ACCESS LICENSE	60	6	0.00	0.00	0.00
73687	EVIDENCE.COM VIEWER LICENSE	60	1	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	20	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	20	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	200	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	20	0.00	0.00	0.00
73449	RESPOND DEVICE LICENSE	60	20	0.00	0.00	0.00
73638	STANDARDS ACCESS LICENSE	60	20	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	60	20	0.00	0.00	0.00
73687	EVIDENCE.COM VIEWER LICENSE	60	1	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	1	0.00	0.00	0.00
Hardware						
75015	SIGNAL SIDEARM KIT		9	249.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		18	0.00	0.00	0.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	169	336.00	336.00	56,784.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	354.00	708.00
75015	SIGNAL SIDEARM KIT		134	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		134	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		134	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		268	0.00	0.00	0.00
75015	SIGNAL SIDEARM KIT		6	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		12	0.00	0.00	0.00
75015	SIGNAL SIDEARM KIT		20	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		40	0.00	0.00	0.00
12128	AXON AIR, ZENMUSE H20T		1	14,000.00	14,000.00	14,000.00
73361	TRANSFERRED WARRANTY AB3 8 BAY DOCK	60	2	0.00	0.00	0.00
73362	TRANSFERRED WARRANTY AB3 CAMERA	60	169	0.00	0.00	0.00
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	169	108.00	108.00	18,252.00
75002	SIGNAL SIDEARM ADHESIVE MOUNT INSTALLATION KIT (SPARE)		9	5.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	9	1,068.00	1,068.00	9,612.00
73265	TRANSFERRED AB3 CAMERA TAP WARRANTY	60	9	0.00	0.00	0.00
73266	TRANSFERRED AB3 MULTI-BAY DOCK TAP WARRANTY	60	2	0.00	0.00	0.00
73946	OFFICER SAFETY PLAN 7 BUNDLE HEADER	60	134	0.00	0.00	0.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	134	1,908.00	1,249.97	167,495.98
73265	TRANSFERRED AB3 CAMERA TAP WARRANTY	60	134	0.00	0.00	0.00
73266	TRANSFERRED AB3 MULTI-BAY DOCK TAP WARRANTY	60	22	0.00	0.00	0.00
20421	UNLIMITED 7 BUNDLE HEADER	12	6	0.00	0.00	0.00
20439	UNLIMITED 7 PAYMENT YEARS 1-5	12	6	1,218.00	1,218.00	7,308.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73265	TRANSFERRED AB3 CAMERA TAP WARRANTY	60	6	0.00	0.00	0.00
73946	OFFICER SAFETY PLAN 7 BUNDLE HEADER	60	20	0.00	0.00	0.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	20	1,908.00	1,218.00	24,360.00
Not Eligible TASER 7 INSTRUCTO R COURSE VOUCHER	Not Eligible TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
Not Eligible TASER 7 MASTER INSTRUCTO R SCHOOL VOUC	Not Eligible TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
Not Eligible Target and Frame	Not Eligible Target and Frame		20	0.00	0.00	0.00
Not Eligible Halt Suit	Not Eligible Halt Suit		1	0.00	0.00	0.00
73265	TRANSFERRED AB3 CAMERA TAP WARRANTY	60	20	0.00	0.00	0.00
12122	AXON AIR, MATRICE 300 RTK		1	16,000.00	16,000.00	16,000.00
12338	AXON AIR EVIDENCE.COM LICENSE	60	4	0.00	0.00	0.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	4	1,200.00	1,200.00	4,800.00
					Subtotal	319,319.98
					Estimated Tax	0.00
					Total	319,319.98

Year 1 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,145.16	27,483.84
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,548.00	37,152.00

Year 1 - Fleet (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,548.00	37,152.00
Hardware						
87069	TECH ASSURANCE PLAN FLEET 2 KIT WARRANTY	12	72	0.00	0.00	0.00
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	60	72	0.00	0.00	0.00
Other						
87050	FLEET VIEW XL ACCESS LICENSE	60	72	0.00	0.00	0.00
WiFi Offload						
80219	WI-FI OFFLOAD, SOFTWARE MAINTENANCE PAYMENT	12	4	600.00	600.00	2,400.00
					Subtotal	104,187.84
					Estimated Tax	0.00
					Total	104,187.84

Year 1 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT	12	8	1,188.00	1,188.00	9,504.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	2	350.00	350.00	700.00
50070	AXON CLIENT SOFTWARE (EACH CLIENT AND TOUCH PANEL)		7	1,500.00	0.00	0.00
50071	AXON STREAMING SERVER LICENSE (PER SERVER)		2	1,750.00	0.00	0.00
					Subtotal	12,304.00
					Estimated Tax	0.00
					Total	12,304.00

Year 1 - Trade In

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20104	TASER 7 TRADE-IN UPFRONT PURCHASE		154	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		5	1,720.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		5	300.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		6	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		6	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		6	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		1	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		6	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	12	6	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	169	336.00	240.00	40,560.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	336.00	672.00

Year 2 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	169	108.00	108.00	18,252.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	9	1,068.00	1,068.00	9,612.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	134	1,908.00	1,908.00	255,672.00
20439	UNLIMITED 7 PAYMENT YEARS 1-5	12	6	1,218.00	1,218.00	7,308.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	20	1,908.00	1,908.00	38,160.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	4	1,200.00	1,200.00	4,800.00
12338	AXON AIR EVIDENCE.COM LICENSE	48	1	0.00	0.00	0.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	1	1,200.00	1,200.00	1,200.00
					Subtotal	376,236.00
					Estimated Tax	0.00
					Total	376,236.00

Year 2 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,548.00	37,152.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,145.16	27,483.84
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,548.00	37,152.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	36	24	4,644.00	2,376.00	57,024.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,548.00	37,152.00
Hardware						
11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD ESSENT (PRIME)		24	1,509.00	1,509.00	36,216.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET		24	0.00	0.00	0.00
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	48	24	0.00	0.00	0.00
71088	AXON FLEET 2 KIT		24	0.00	0.00	0.00
87069	TECH ASSURANCE PLAN FLEET 2 KIT WARRANTY	12	24	0.00	0.00	0.00
71200	FLEET ROUTER ANTENNA, COMPACT 5-IN-1, BLACK		24	270.00	270.00	6,480.00
Other						
87050	FLEET VIEW XL ACCESS LICENSE	48	24	0.00	0.00	0.00

Year 2 - Fleet (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
WiFi Offload						
80219	WI-FI OFFLOAD, SOFTWARE MAINTENANCE PAYMENT	12	4	600.00	600.00	2,400.00
					Subtotal	241,059.84
					Estimated Tax	0.00
					Total	241,059.84

Year 2 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT	12	8	1,188.00	1,188.00	9,504.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	2	350.00	350.00	700.00
					Subtotal	12,304.00
					Estimated Tax	0.00
					Total	12,304.00

Year 2 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		268	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		268	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		40	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		40	0.00	0.00	0.00
Other						
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00

Year 2 - TASER 7 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	169	336.00	240.00	40,560.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	336.00	672.00
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	169	108.00	108.00	18,252.00
73309	AXON CAMERA REFRESH ONE		169	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		2	0.00	0.00	0.00
73309	AXON CAMERA REFRESH ONE		9	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	9	1,068.00	1,068.00	9,612.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		2	0.00	0.00	0.00
73309	AXON CAMERA REFRESH ONE		134	0.00	0.00	0.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	134	1,908.00	1,908.00	255,672.00
73309	AXON CAMERA REFRESH ONE		6	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		22	0.00	0.00	0.00
73309	AXON CAMERA REFRESH ONE		6	0.00	0.00	0.00
20439	UNLIMITED 7 PAYMENT YEARS 1-5	12	6	1,218.00	1,218.00	7,308.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	20	1,908.00	1,908.00	38,160.00
73309	AXON CAMERA REFRESH ONE		20	0.00	0.00	0.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	4	1,200.00	1,200.00	4,800.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	1	1,200.00	1,200.00	1,200.00
					Subtotal	376,236.00
					Estimated Tax	0.00
					Total	376,236.00

Year 3 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,548.00	37,152.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,145.16	27,483.84
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,548.00	37,152.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,548.00	37,152.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	48	24	6,192.00	3,168.00	76,032.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	24	1,548.00	1,548.00	37,152.00
Hardware						
11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD ESSENT (PRIME)		24	1,509.00	1,509.00	36,216.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET		24	0.00	0.00	0.00
71100	CABLE ASSEMBLY, POWER HARNESS, FLEET 2		24	15.00	15.00	360.00
71088	AXON FLEET 2 KIT		24	0.00	0.00	0.00
87069	TECH ASSURANCE PLAN FLEET 2 KIT WARRANTY	12	24	0.00	0.00	0.00
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	36	24	0.00	0.00	0.00
71200	FLEET ROUTER ANTENNA, COMPACT 5-IN-1, BLACK		24	270.00	270.00	6,480.00
Other						
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		24	0.00	0.00	0.00
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		24	0.00	0.00	0.00
87050	FLEET VIEW XL ACCESS LICENSE	36	24	0.00	0.00	0.00
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		24	0.00	0.00	0.00
WiFi Offload						
80219	WI-FI OFFLOAD, SOFTWARE MAINTENANCE PAYMENT	12	4	600.00	600.00	2,400.00
					Subtotal	297,579.84
					Estimated Tax	0.00
					Total	297,579.84

Year 3 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT	12	8	1,188.00	1,188.00	9,504.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	2	350.00	350.00	700.00
					Subtotal	12,304.00
					Estimated Tax	0.00
					Total	12,304.00

Year 3 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		268	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		268	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		268	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		268	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		40	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		40	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		40	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		40	0.00	0.00	0.00
Other						
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00

Year 3 - TASER 7 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	169	336.00	336.00	56,784.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	354.00	708.00
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	169	108.00	108.00	18,252.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	9	1,068.00	1,068.00	9,612.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	134	1,908.00	1,908.00	255,672.00
20439	UNLIMITED 7 PAYMENT YEARS 1-5	12	6	1,218.00	1,218.00	7,308.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	20	1,908.00	1,908.00	38,160.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	4	1,200.00	1,200.00	4,800.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	1	1,200.00	1,200.00	1,200.00
					Subtotal	392,496.00
					Estimated Tax	0.00
					Total	392,496.00

Year 4 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80215	FLEET EVIDENCE.COM UNLIMITED STORAGE PAYMENT	12	120	408.00	408.00	48,960.00
Other						
87051	FLEET VIEW XL LICENSE PAYMENT	12	120	348.00	348.00	41,760.00
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		24	0.00	0.00	0.00

Year 4 - Fleet (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
WiFi Offload						
80219	WI-FI OFFLOAD, SOFTWARE MAINTENANCE PAYMENT	12	4	600.00	600.00	2,400.00
					Subtotal	93,120.00
					Estimated Tax	0.00
					Total	93,120.00

Year 4 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT	12	8	1,188.00	1,188.00	9,504.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	2	350.00	350.00	700.00
					Subtotal	12,304.00
					Estimated Tax	0.00
					Total	12,304.00

Year 4 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		268	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		268	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		40	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		40	0.00	0.00	0.00
Other						
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00

Year 4 - TASER 7 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	169	336.00	336.00	56,784.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	2	354.00	354.00	708.00
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	169	108.00	108.00	18,252.00
73310	AXON CAMERA REFRESH TWO		169	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		2	0.00	0.00	0.00
73310	AXON CAMERA REFRESH TWO		9	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	9	1,068.00	1,068.00	9,612.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		2	0.00	0.00	0.00
73310	AXON CAMERA REFRESH TWO		134	0.00	0.00	0.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	134	1,908.00	1,908.00	255,672.00
73310	AXON CAMERA REFRESH TWO		6	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		22	0.00	0.00	0.00
73310	AXON CAMERA REFRESH TWO		6	0.00	0.00	0.00
20439	UNLIMITED 7 PAYMENT YEARS 1-5	12	6	1,218.00	1,218.00	7,308.00
73958	OFFICER SAFETY PLAN 7 PAYMENT	12	20	1,908.00	1,908.00	38,160.00
73310	AXON CAMERA REFRESH TWO		20	0.00	0.00	0.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	4	1,200.00	1,200.00	4,800.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	1	1,200.00	1,200.00	1,200.00
					Subtotal	392,496.00
					Estimated Tax	0.00
					Total	392,496.00

Year 5 - Fleet

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
80215	FLEET EVIDENCE.COM UNLIMITED STORAGE PAYMENT	12	120	408.00	408.00	48,960.00
Other						
87051	FLEET VIEW XL LICENSE PAYMENT	12	120	348.00	348.00	41,760.00
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		24	0.00	0.00	0.00
WiFi Offload						
80219	WI-FI OFFLOAD, SOFTWARE MAINTENANCE PAYMENT	12	4	600.00	600.00	2,400.00
					Subtotal	93,120.00
					Estimated Tax	0.00
					Total	93,120.00

Year 5 - Interview Room

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT	12	8	1,188.00	1,188.00	9,504.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	2	350.00	350.00	700.00
					Subtotal	12,304.00
					Estimated Tax	0.00
					Total	12,304.00

Year 5 - TASER 7

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		268	0.00	0.00	0.00

Year 5 - TASER 7 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		268	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5- DEGREE) NS		40	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		40	0.00	0.00	0.00
Other						
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		2	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00
Grand Total						2,770,671.50

Discounts (USD)

Quote Expiration: 05/31/2021

List Amount	3,087,386.00
Discounts	316,714.50
Total	2,770,671.50

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1 - Split T7 Delivery	13,800.00
Year 1 - TASER 7	9,500.00
Year 1	319,319.98
Year 1 - Fleet	104,187.84
Year 1 - Interview Room	12,304.00
Year 1 - Trade In	0.00
Spares	0.00
Year 2	376,236.00
Year 2 - Fleet	241,059.84
Year 2 - Interview Room	12,304.00

Summary of Payments (Continued)

Payment	Amount (USD)
Year 2 - TASER 7	0.00
Year 3	376,236.00
Year 3 - Fleet	297,579.84
Year 3 - Interview Room	12,304.00
Year 3 - TASER 7	0.00
Year 4	392,496.00
Year 4 - Fleet	93,120.00
Year 4 - Interview Room	12,304.00
Year 4 - TASER 7	0.00
Year 5	392,496.00
Year 5 - Fleet	93,120.00
Year 5 - Interview Room	12,304.00
Year 5 - TASER 7	0.00
Grand Total	2,770,671.50

Notes

Agency has existing contracts #00018633 (originated via Q-162321), #00018627 (originated via Q-116185), and #00018629 (originated via Q-160722) and is terminating those contracts upon the license start date (10/1/2021) of this quote.

The parties agree that Axon is granting a refund of \$59,022.68 (applied to Year 1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 9/1/2021-9/15/2021, resulting in a 10/1/2021 OSP license start date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

The parties agree that Axon is granting a credit of \$29,152.50 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 9/1/2021-9/15/2021, resulting in a 10/1/2021 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

This quote is contingent upon Y3 payment of contracts #00018627 and #00018629.

If, prior to the shipment of drone hardware listed on this quote, the U.S. government imposes additional import tariffs and/or duties on drone hardware, then the parties agree that Axon may, in its sole discretion, increase the price of the above-mentioned drone hardware by the same percentage of said tariff and/or duty increase. The Customer shall pay the increased price as reflected on the invoice provided by Axon to the Customer, per the terms of this agreement.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions) and the **Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience** (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. **The Axon Customer Experience Improvement Program Appendix ONLY applies to Customers in the USA.** In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it contemplates the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

PO# (Or write N/A): _____

Please sign and email to Bryan Fondrie at bfondrie@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	