

01190 - Volunteer Committee / Advisory Board Member

Expires
10/22/2021**Contact Information -- Person ID: 26140258**

Name:	Raymond E. Carolin	Address:	5819 Areca Palm Ct Apt F Delray Beach, Florida 33484 US
Home Phone:	561-573-3426	Alternate Phone:	
Email:	RCarolin@outlook.com	Notification Preference:	Email
Former Last Name:		Month and Day of Birth:	03/19

Personal Information

Driver's License:	Yes, Florida , Class C
Can you, after employment, submit proof of your legal right to work in the United States?	Yes
What is your highest level of education?	Bachelor's Degree

Preferences

Minimum Compensation:	\$0.00 per hour; \$0.00 per year
Are you willing to relocate?	No
	I currently reside in Delray Beach, FL
Types of positions you will accept:	Temporary
Types of work you will accept:	
Types of shifts you will accept:	Day , Evening , Night , Rotating , Weekends , On Call (as needed)

Objective

I would like to volunteer to serve on the Police Advisory Board.

Education

City of Delray Beach has chosen not to collect this information for this job posting.

Work Experience**Founder / CEO**

12/2011 - 9/2015

Star Media, LLC / Cinema One
451 Greensward Lane, B 202
Delray Beach, Florida 33445
561-381-1815

Hours worked per week: 60
Monthly Salary: \$7,000.00
of Employees Supervised: 10
Name of Supervisor: self - n/a
May we contact this employer? Yes

Duties

Founded global entertainment company that acquires, produces and distributes unique entertainment programming for an exclusive network of 6,000 + movie theater clients located in 50 States, and 60 countries. Exclusive programs include concerts, Broadway stage plays and musicals, opera, ballet, symphonies, comedy, sports, classic films and other performing art programs.

Responsible for developing corporate business plan, and raising of investment capital. Successfully built a global network of distribution and strategic marketing partnerships with major film studios, tv + cable networks, cinema chains, record labels, artist, and licensing agencies.

Key accomplishment include:

- Launched global business that has become a major supplier to the \$32.6 B movie theater industry.

- Raised \$ 20M in venture capital.
- Created strategic partnering relationships with Time-Life, Universal Music, Clear Channel Radio.
- Built exceptional management team.
- Provided global audiences with exceptional entertainment programs.
- Executed exit strategy with three years / acquisition by Universal.

Reason for Leaving

I sold my interest in the company of which I founded.

VP / Partner / Director of Business Development

5/1995 - 6/2011

Marketing Corp of America
1 Wilshire Blvd
Santa Monica, California 90403

Hours worked per week: 40
Monthly Salary: \$15,000.00
of Employees Supervised: 12
Name of Supervisor: Jim Curtis - President
May we contact this employer? Yes

Duties

Responsible for the B2B business development and sales process for securing the acquisition of new contracts for the nation's premiere sales and marketing consultancy to Fortune 500 and Inc. 1000 corporations. Responsible for developing C-level relationships with prospective clients and existing client base.

- Identified and successfully penetrated new corporate accounts and industries.
- Developed vertical sales approach leading to a 270 % increase annualized revenues.
- Improved internal sales processes and technology trends to streamline efforts and B2B effectiveness.
- Assisted client company executives with defining corporate vision, branding, business development, sales, advertising, market share and revenue building programs.

Client companies included NBC, Vivendi – Universal, MP3.com, Disney Channel, CNN, Fox Sports, Polygram Records, Uni Records, Disney (Licensing), Holiday Inn, Wyndham Hotels, Carnival Cruise Lines, Coca-Cola USA, PepsiCo, State Farm, Carl's Jr., Aflac, Anheuser-Busch, National Football League, Major League Baseball, HBO, Land Rover, Chevrolet, Bank of America, Wells Fargo, Transamerica, Kraft Foods, Dole, Proctor & Gamble. McDonalds, Chevron, & General Motors

Reason for Leaving

Sold Company

President

6/1990 - 5/1995

Minibar Systems
22992 Tiagua
Mission Viejo, California 92692

Hours worked per week: 60
Monthly Salary: \$15,000.00
of Employees Supervised: 30
Name of Supervisor: Peter Herschi - SVP
May we contact this employer? No

Duties

Responsible for leading the business development efforts of this Swiss based company to the U.S. hotel industry by offering products that combined technology, software, and functional design, and in-room minibars that became available as free standing units or for insertion into existing brand name furniture, digital in-room code safes, Minibar Restocking Cart solutions for hotel minibar operations; and an industry leading Minibar Control System for minibar accounting and management. Hired, trained, and managed the company's national sales team and U.S. based distributor network.

Through effective leadership, I successfully positioned Minibar as a global brand and one of the world's #1 leading hospitality companies with offices throughout Europe, North America and Asia. The company has installed over 2,000,000 minibars and safes worldwide in thousands of hotels.

Reason for Leaving

Company was acquired by Swiss company + competitor

National Sales Manager

2/1984 - 5/1990

The Coca-Cola Company
1 North Ave
Atlanta, Georgia 30301

Hours worked per week: 40

Monthly Salary: \$6,000.00

of Employees Supervised: 50

Name of Supervisor: Gary - Sawyer

May we contact this employer? Yes

Duties

As National Sales Manager, I was responsible for developing, implementing and managing a national sales strategy for industry clients in multiple trade verticals in order to achieve corporate brand + revenue + sales goals. Led development of individual national account sales strategies; reviewed and advised on policies e.g. pricing, brand portfolio etc.; monitored sales performance and refined sales strategies; worked closely with Marketing counterparts and created collaborative environment for enhancing sales growth nationally/regionally/local market. Managed and provided input to sub-functional or departmental strategy.

Management responsibility for AEs + soft drink bottlers within 50 states. Drove organizational alignment & commitment against Company vision, strategy and priorities.

Reason for Leaving

Opportunity to become COO of client company

Certificates and Licenses

City of Delray Beach has chosen not to collect this information for this job posting.

Skills

Office Skills

Typing: 60

Data Entry: 0

Languages

English - Speak, Read, Write

Additional Information

Professional Associations

Member - FBI National Security Initiative (Infraguard)

Member; Team Rubicon

Director - American Patriot Project (Veteran Treatment + Care (PTSD & TBI)

Advisor - Garth Brooks "Teammates for Kids Foundation"

Committee Member - Tostitos Fiesta Bowl

Outstanding Collegiate Athletes in America

United States Air Force Non-Commissioned Officers Association

Professional Associations

Vice- - National Football League Alumni (AZ Chapter / LA Chapter)

Professional Associations

Mission Viejo Nadadores / US National Swimming

Professional Associations

Member - Garth Brooks "Teammates for Kids Foundation"

Professional Associations
Committee - Tostitos Fiesta Bowl

Professional Associations
American Legion

Professional Associations
United States Air Force Non-Commissioned Officers Association

Additional Information
NA

Professional Associations
NA

Honors & Awards
Outstanding Collegiate Athletes in America

Military Service
- Sergeant / United States Air Force
- Top-Secret / Nuclear Two-Man Control Security Clearance
- Honorable Discharge / 4 years active duty / 2 years Reserve

1966 - 1970 Active Duty

References

Professional
Ritger, Bill
CEO
4855 Technology Way
Suite 400
Boca Raton, Florida 33431
561-894-7200
writger@gmail.com

Professional
Lerch, Martin
President
22 East Oakland Park Blvd
Fort Lauderdale, Florida 33334
954-614-2324
marty@22e.biz

Professional
Thompson, Tina
Regional Director of Sales; Steris Medical Corp.
407-404-2654
tinakthompson@icloud.com

Professional
Griffiths, Richard
Deputy Police Chief
928 - 524- 4762
donald.griffiths@navajocountyaz.gov

Resume**Text Resume****Attachments**

Attachment	File Name	File Type	Created By
RayResume.DRB.docx	RayResume.DRB.docx	Resume	Job Seeker

Agency-Wide Questions

- 1.** Q: The Board application MUST be completed whether you submit a resume or not. It is important that your application show all the relevant experience and skills you possess that would assist you in serving on this committee or board. Applications must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered. Applications may be rejected if incomplete. Resumes alone WILL be rejected. PLEASE NOTE: A) ONCE YOU SUBMIT YOUR APPLICATION, YOU WON'T BE ABLE TO ADD OR CHANGE ANYTHING and you will NOT be able to reapply for the same position(s) during that posting period. B) The City of Delray Beach is a public entity subject to Chapter 119 of the Florida Statutes concerning public records. Therefore, please be advised that all applications are public record and subject to the disclosure provisions of Chapter 119 of the Florida Statutes. In addition, please be advised that applications will remain on file in the City Clerk's Office for a period of two (2) years from the date submitted. It is the applicant's responsibility to ensure that the application on file is current.

A: Acknowledged, I entered all my experience and information in this application. I understand that my application may be rejected if incomplete. Also, I understand that my application needs to be completed whether I submit a resume or not and I understand that resumes alone will be rejected. I have checked my application before submitting and I understand that I won't be able to change or add anything once the application is submitted. I also understand that my application is considered a public record and will remain on file in the City Clerk's Office for a period of two (2) years from the date it was submitted.

- 2.** Q: Declaration of Personal Information Exemption Personal Information provided in this application is public information unless the applicant qualifies for an exemption pursuant to Florida Statutes. You are encouraged to thoroughly read the applicable sub-sections of F.S. 119.071. If you qualify for an exemption, your address and phone number are protected information. If you have any questions, please contact the Clerk's Office at 561-243-7056. Do you qualify for a statutory exemption from public disclosure based upon F.S. 119.071?

A: No

- 3.** Q: If you stated yes to the above, please list under which sub-section of F.S. 119.971 do you qualify for a statutory exemption from public disclosure?

A: NA

- 4.** Q: The City of Delray Beach does not discriminate on the basis of race, color, national origin, sex, religion, age or disability, marital status, family status or sexual orientation in employment or the provision of services.

A: Acknowledged

- 5.** Q: I identify my gender as...

A: Male

- 6.** Q: Age

A: 65+

- 7.** Q: Occupation (If retired, please indicate former occupation or profession.)

A: Retired corporate business executive + consultant. Former United States Secret Service

special agent + cold case homicide investigator.

8. Q: How many years have you lived or worked in Delray Beach?

A: 8 years

9. Q: Employer name and address

A: Cinema One Entertainment, Inc.

10. Q: Home Phone

A: (561) 573-3426

11. Q: Mobile Phone

A: (561) 573-3426

12. Q: Business Phone

A: (561) 573-3426

13. Q: Please contact me at the following phone number

A: Mobile

14. Q: Please contact me at the following address.

A: Home mailing

15. Q: Do you or any of your family members work for or serve on the board of directors of any organization which has contracted with or applied for funding from the City of Delray Beach?

A: No

16. Q: Do you anticipate any involvement of this kind in the future? If yes, please describe the relationship.

A: NO

17. Q: Have you previously been employed by the City of Delray Beach?

A: No

18. Q: Have you served on the City Commission in the last year?

A: No

19. Q: Are you currently serving or have you previously served on any City boards?

A: No

20. Q: If yes to above, then please list the boards that you have served on, and your contributions to each?

A: N/A

21. Q: Do you have any relatives employed by the City of Delray Beach?

A: No

22. Q: EXPLANATION: If you entered yes for the question above, what is the name of the relative and your relationship. (Please indicate N/A if not applicable)

A: n/a

23. Q: Are you a registered voter?

A: Yes

24. Q: How does your education or experience compliment the powers and duties of the Board?

A: As a former corporate executive I have had significant experience in managing complex issues. My education and experience have afforded me the opportunity to clearly understand the importance of continually strive for effective communication between all relevant parties to a conversation, problem, opportunity, issue, challenge, or problem. Being a kind, compassionate, understanding, and respectful gentlemen along with having good character and integrity will enable me to serve our community well. Having served in various law enforcement capacities I am acutely aware of many of the issues + sensitivities of our police department.....while at the same time I am a citizen. I believe my background & experience will enable me to be an effective member of the Police Advisory Board serving and representing our ENTIRE community in a professional and effective manner.

25. Q: Please list any professional certifications, licenses or certificates that you possess that relate to the board for which you are applying.

A: N/A

26. Q: **Valid e-mail address is necessary to be able to receive notifications from City Clerk's department including but not limited to notices to schedule an interview, application received or rejected notices, etc. Most correspondence will be done through e-mail notifications. Please ensure that valid e-mail address shows on your application and that you remember your login information.**

A: Acknowledged. It is my responsibility to provide a valid e-mail address for correspondence and e-mail notifications. I understand that if I don't check my e-mails or forget my login information, I might miss important messages regarding the position I applied for, and/or any tests or pre-requisites that might be required of me, which could result in missing the opportunity to be considered for the position.

27. Q: I understand and agree that: The City of Delray Beach participates in E-Verify and will provide the federal government with your Form I-9 information to confirm that you are authorized to work in the U.S.

A:

Supplemental Questions

1. Q: I am interested in serving on the following committees, boards, groups or authorities. (Select up to 3 committees from the list below:)

A: Police Advisory Board

2. Q: Please list any community activities that relate to this position.

A: NA

3. Q: List any experience that would assist you in serving on this committee, board, commission, or authority

A: I believe that my background and experience as a Special Agent, United States Secret Service, and as a Squad Leader with the Maricopa County Sheriff's cold case homicide squad (Phoenix, AZ) has prepared me for working alongside and support of other Police

Advisory Board members.....along with working with the Delray Beach Police Department officials, officers, and administrators.

I personally believe that local police departments + their officers serve as the primary law enforcement agency in virtually every community throughout America. I believe that it is incumbent upon the community to work in concert + support the PD. Naturally various PD issues, priorities, agendas, budget, personnel, and other complex matters + issues arise throughout any given period of time. I believe that my experience will enable me to comprehend the complexities of any situation, to seek common ground, and move forward in concert with our Police Department resulting in a supportive, respectful and harmonious relationship with our excellent PD.

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- 4.** Q: Please indicate any activities you are involved with that may present a conflict of interest with the committee, board, commission, or authority you are applying for.

A: None

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- 5.** Q: How did you hear about the vacancy on this committee, board, commission, or authority?

A: Friend or Co-Worker

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- 6.** Q: If "other" was selected for question #6, please describe here.

A:

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- 7.** Q: Why do you want to serve on this committee, board or commission?

A: I believe that it is important to devote time to making our community a better + safer place. We have a great community.....I have the time.....background + experience.....and as such....would welcome the opportunity to serve our community by contributing my insight, knowledge, and understanding of effective policing. I would consider it a great honor to serve on the board.

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- 8.** Q: What unique abilities/skillset/perspective would you bring if selected?

A: Core Competencies

- o Analytical Thinking
- o Computer Competency
- o Client Service
- o Creative Thinking
- o Forward Thinking
- o Conceptual Thinking
- o Conflict Resolution
- o Interpersonal Skills
- o Character & Integrity
- o Decision Making
- o Empowers Others
- o Evaluation
- o Excellent Communication
- o Flexibility
- o Interpersonal Relations
- o Leadership
- o Persuasive Communication
- o Project Management
- o Time Management

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- 9.** Q: Please describe your understanding of the functions and capacity of the board(s), committee(s), or commission to which you are applying?

A: I believe that the key to strengthening community-police relations requires understanding community dynamics and building individual connections between community members and their law enforcement agency.

When police and community members engage with each other, departments receive valuable feedback and assistance, while community members gain insight into how departments function.

One effective way in which to engage the community is to form a community advisory board—a volunteer group which meets regularly to provide advice and perspectives to executive staff.

The Delray Beach Police Advisory Board's membership should be carefully chosen so that it represents different voices and needs from the community.

To have an effective Police Advisory Board law enforcement agencies can ask community advisory boards for recommendations and advice on issues related to the community and policing.

Advisory boards can assist law enforcement agencies with conducting research, reviewing new policies, providing skilled volunteer services, or supporting community outreach efforts.

The key to success is having a partner that provides services to folks in our Delray Beach community we don't otherwise have contact with, then building from there in order to educate them about how to work with DBPD.

As a community the Delray Beach Police Advisory Board members need to continue to build understanding and partnerships across the community to help our men + women of the DBPD stay ahead of the curve with prevention and awareness.

Conversely, it is imperative to have an Advisory Board that is reactive, as well as proactive in terms of addressing the immediate and long term policing needs of our community....while it is equally important to create an educated, knowledgeable, and supportive community in which our citizens are safe, supportive and proud of our exceptional Delray Beach Police Department.

10. Q: Have you ever attended a meeting of the board or committee for which you are applying?

A: Yes

11. Q: I understand that by applying to this committee, board, commission, or authority, I am offering a reasonable portion of my time to the City of Delray Beach and the requirements that accompany this position, including, but not limited to, routine meetings, hearings and responsiveness to the public.

A: Yes, I understand