

FY 2021-2022 A-GUIDE COMBINED BUDGET

<b>Organization Name:</b>	Arts Garage
<b>Executive Leader:</b>	Marjorie Waldo
<b>Key Financial Manager:</b>	Marjorie Waldo
<b>Current FY 2020-2021 Total Organization Budget:</b>	\$1,385,900
<b>Program/Project A:</b>	Community Building Through Art & Music: \$275,000
<b>Program/Project B:</b>	

INCOME	ORGANIZATION			PROGRAM A	PROGRAM B
	FY 2020-2021 TOTAL ORGANIZATION BUDGET	FY 2020-2021 ORGANIZATION BUDGET YEAR-TO-DATE (THRU 3/31/2021)	FY 2021-2022 PROJECTED ORGANIZATION BUDGET	FY 2021-2022 PROJECTED TOTAL PROGRAM BUDGET CRA FUNDS ONLY (A)	FY 2021-2022 PROJECTED TOTAL PROGRAM BUDGET CRA FUNDS ONLY (B)
Fees, Tickets, Registration, etc.	\$ 581,500.00	\$ 48,646.61	\$ 585,600.00		
Corporate Grants/Contributions	\$ 12,000.00	\$ -	\$ 6,000.00		
Individual Donations	\$ 197,700.00	\$ 87,563.21	\$ 190,200.00		
Foundation Grants	\$ 29,500.00	\$ 57,650.00	\$ 36,000.00		
Government - Federal					
Government- Local/County					
Government- State	\$ 34,800.00	\$ 18,192.50	\$ 36,000.00		
In-Kind			\$ 20,000.00		
Interest Income					
Membership	\$ 4,800.00	\$ 2,730.00	\$ 4,800.00		
<b>CRA Actual or Requested</b>	<b>\$ 275,000.00</b>	<b>\$ 137,499.96</b>	<b>\$ 275,000.00</b>	<b>\$ 275,000.00</b>	<b>\$ -</b>
Other: Concessions	\$ 60,600.00	\$ 12,848.66	\$ 91,200.00		
Other: Fundraisers	\$ 150,100.00	\$ 13,372.00	\$ 125,100.00		
Other: Rentals	\$ 5,000.00	\$ 6,946.00	\$ 16,000.00		
<b>TOTAL INCOME</b>	<b>\$ 1,351,000.00</b>	<b>\$ 385,448.94</b>	<b>\$ 1,385,900.00</b>	<b>\$ 275,000.00</b>	<b>\$ -</b>
<b>CRA % of Total Income</b>	<b>20%</b>	<b>36%</b>	<b>20%</b>	<b>100%</b>	<b>0%</b>

**NOTES:**  
CRA % of projected Total Organization Income may not exceed 25% unless approved by CRA

EXPENSES	ORGANIZATION			PROGRAM A	PROGRAM B
	FY 2020-2021 TOTAL ORGANIZATION BUDGET	FY 2020-2021 ORGANIZATION BUDGET YEAR-TO-DATE (THRU 5/31/2021)	FY 2021-2022 PROJECTED ORGANIZATION BUDGET	FY 2020-2021 TOTAL PROGRAM BUDGET USE OF CRA FUNDS ONLY (A)	FY 2020-2021 TOTAL PROGRAM BUDGET USE OF CRA FUNDS ONLY (B)
<b>Salaries &amp; Related Taxes (list each position/title separately)</b>					
Position: Budget for 20-21 represented all salaries	\$ 495,500.00	\$ 68,465.62	\$ 200,000.00		
Position: Marketing Team Members		\$ 37,926.04	\$ 80,000.00		
Position: Box Office & House Staff		\$ 16,999.53	\$ 115,580.00		
Position: Director of Dopeness/Programming/Art Curator		\$ 36,067.49	\$ 55,000.00		
Position: Director of Operations		\$ 18,750.04	\$ 40,000.00		
Position: Sound & Light Engineer		\$ 10,081.25	\$ 40,000.00		
<b>SUB-TOTAL SALARIES</b>	<b>\$ 495,500.00</b>	<b>\$ 188,289.97</b>	<b>\$ 530,580.00</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Fringe Benefits (list each position/title)</b>					
Position: Budget for all Fringe Benefits	\$ 38,700.00	\$ 9,851.21	\$ 32,400.00		
Position:					
Position:					
Position:					
Position: Again, Budget for 20-21 represented all salaries	\$ -	\$ -	\$ -		
<b>SUB-TOTAL FRINGE BENEFITS</b>	<b>\$ 38,700.00</b>	<b>\$ 9,851.21</b>	<b>\$ 32,400.00</b>	<b>\$ -</b>	<b>\$ -</b>

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Program/Project A:	Community Building Through Art & Music: \$275,000
Program/Project B:	

	ORGANIZATION			PROGRAM A	PROGRAM B
Capital Expenditures (list each seperately)					
<b>SUB-TOTAL CAPITAL EXPENDITURES</b>	\$ -	\$ -	\$ -	\$ -	\$ -
Conferences & Meetings (list each seperately)					
	\$ 1,495.00	\$ 495.94	\$ 1,200.00		
<b>SUB-TOTAL CONFERENCES &amp; MEETINGS</b>	\$ 1,495.00	\$ 495.94	\$ 1,200.00	\$ -	\$ -
Copying & Printing (list each seperately)					
	\$ 24,200.00	\$ 8,356.59	\$ 26,700.00		
<b>SUB-TOTAL COPYING &amp; PRINTING</b>	\$ 24,200.00	\$ 8,356.59	\$ 26,700.00	\$ -	\$ -
Equipment Rental/Maintenance (list each seperately)					
This should read Repairs/Maintenance	\$ 44,128.00	\$ 6,552.78	\$ 41,028.00		
<b>SUB-TOTAL EQUIPMENT RENTAL/MAINTENANCE</b>	\$ 44,128.00	\$ 6,552.78	\$ 41,028.00	\$ -	\$ -
Insurance (list each seperately)					
	\$ 23,849.00	\$ 7,149.63	\$ 25,200.00		

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Program/Project B:	

	ORGANIZATION			PROGRAM A	PROGRAM B
<b>SUB-TOTAL INSURANCE</b>	\$ 23,849.00	\$ 7,149.63	\$ 25,200.00	\$ -	\$ -
Licenses, Registration, Permits (list each seperately)					
	\$ 3,400.00	\$ 2,835.22	\$ 4,900.00		
<b>SUB-TOTAL LICENSES, REGISTRATION, PERMITS</b>	\$ 3,400.00	\$ 2,835.22	\$ 4,900.00	\$ -	\$ -
Local Travel (list each seperately)					
	\$ 2,004.00	\$ 110.62	\$ 1,800.00		
<b>SUB-TOTAL LOCAL TRAVEL</b>	\$ 2,004.00	\$ 110.62	\$ 1,800.00	\$ -	\$ -
Office & Program Supplies (list each seperately)					
	\$ 4,980.00	\$ 355.28	\$ 3,300.00		
<b>SUB-TOTAL OFFICE &amp; PROGRAM SUPPLIES</b>	\$ 4,980.00	\$ 355.28	\$ 3,300.00	\$ -	\$ -
Postage & Delivery (list each seperately)					
	\$ 1,000.00	\$ 123.25	\$ 600.00		
<b>SUB-TOTAL POSTAGE &amp; DELIVERY</b>	\$ 1,000.00	\$ 123.25	\$ 600.00	\$ -	\$ -
Professional Svcs/Consulting (list each seperately)					
	\$ 84,204.00	\$ 37,217.85	\$ 124,224.00		

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Program/Project A:	Community Building Through Art & Music: \$275,000
Program/Project B:	

	ORGANIZATION			PROGRAM A	PROGRAM B
<b>SUB-TOTAL PROFESSIONAL SVCS/CONSULTING</b>	<b>\$ 84,204.00</b>	<b>\$ 37,217.85</b>	<b>\$ 124,224.00</b>	<b>\$ -</b>	<b>\$ -</b>
Rent/Mortgage & Maintenance (list each seperately)					
	\$ 11,700.00	\$ 5,819.75	\$ 1.00		
<b>SUB-TOTAL RENT/MORTGAGE &amp; MAINTENANCE</b>	<b>\$ 11,700.00</b>	<b>\$ 5,819.75</b>	<b>\$ 1.00</b>	<b>\$ -</b>	<b>\$ -</b>
Telecommunication (list each seperately)					
	\$ 21,090.00	\$ 9,564.07	\$ 20,340.00		
<b>SUB-TOTAL TELECOMMUNICATION</b>	<b>\$ 21,090.00</b>	<b>\$ 9,564.07</b>	<b>\$ 20,340.00</b>	<b>\$ -</b>	<b>\$ -</b>
Utilities (list each seperately)					
	\$ 27,500.00	\$ 6,649.41	\$ 25,200.00		
<b>SUB-TOTAL UTILITIES</b>	<b>\$ 27,500.00</b>	<b>\$ 6,649.41</b>	<b>\$ 25,200.00</b>	<b>\$ -</b>	<b>\$ -</b>
Other: (list each seperately)					
Marketing	\$ 37,200.00	\$ 10,571.60	\$ 24,000.00		
Production Costs: Overall	\$ 435,760.00	\$ 2,751.82	\$ 73,627.00		
Production Costs: Artist Fees	\$ -	\$ 38,542.00	\$ 349,000.00	\$ 245,000.00	
Production Costs: Performer Lodging		\$ 472.00	\$ 21,000.00	\$ 21,000.00	
Production Costs: Production Personnel		\$ 400.00	\$ 9,000.00	\$ 9,000.00	
Guild	\$ 1,800.00	\$ -	\$ 1,800.00		
Fundraising	\$ 60,000.00	\$ -	\$ 40,000.00		
Concessions	\$ 32,490.00	\$ 2,077.56	\$ 30,000.00		
<b>SUB-TOTAL OTHER</b>	<b>\$ 567,250.00</b>	<b>\$ 54,814.98</b>	<b>\$ 548,427.00</b>	<b>\$ 275,000.00</b>	<b>\$ -</b>
<b>SUB-TOTAL EXPENSES</b>	<b>\$ 1,351,000.00</b>	<b>\$ 338,186.55</b>	<b>\$ 1,385,900.00</b>	<b>\$ 275,000.00</b>	<b>\$ -</b>
	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL EXPENSES</b>	<b>\$ 1,351,000.00</b>	<b>\$ 338,186.55</b>	<b>\$ 1,385,900.00</b>	<b>\$ 275,000.00</b>	<b>\$ -</b>
<b>NET INCOME</b>	<b>\$ -</b>	<b>\$ 47,262.39</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

Organization Name: Arts Garage

Program/Project A: Community Building Through Art & Music: \$275,000

INCOME	AMOUNT	PROGRAM A Justification/Narrative for CRA Funded Program	*C or P	**Date of Funding Decision (for P) or Start Date (for C)
Fees, Tickets, Registration, etc.	\$ -			
Corporate Grants/Contributions	\$ -			
Individual Donations	\$ -			
Foundation Grants	\$ -			
Government - Federal	\$ -			
Government- Local/County	\$ -			
Government- State	\$ -			
In-Kind	\$ -			
Interest Income	\$ -			
Membership	\$ -			
		<b>As we have opened at 100% capacity and thanks to the increase in vaccinated people, we hope to reach our pre-pandemic ticket revenue numbers. Assuming this is the case, then the CRA funding for 21-22 will once again cover the performer fees &amp; lodging as well as the production personnel needed for our performances for the Community Building Through Art &amp; Music Program A!</b>		
<b>CRA Actual or Requested</b>	<b>\$ 275,000.00</b>			
<b>TOTAL INCOME</b>	<b>\$ 275,000.00</b>			

**NOTES:**

CRA % of projected Total Organization Income may not exceed 25% unless approved by CRA

EXPENSES	AMOUNT	PROGRAM A Justification/Narrative for How CRA Funds Will be Used
<b>Salaries &amp; Related Taxes (list each position/title seperately)</b>		
Position:	\$ -	
Position:	\$ -	
Position:	\$ -	
Position:	\$ -	
Position:	\$ -	
Position:	\$ -	
Position:	\$ -	
Position:	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL SALARIES</b>	<b>\$ -</b>	<b>Total Salaries &amp; Related Taxes</b>
<b>Fringe Benefits (list each position/title)</b>		
Position:	\$ -	
Position:	\$ -	
Position:	\$ -	
Position:	\$ -	

Organization Name:

Arts Garage

Program/Project A:

Community Building Through Art & Music: \$275,000

Position:	\$ -	
Position:	\$ -	
Position:	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL FRINGE BENEFITS</b>	\$ -	<b>Total Fringe Benefits</b>
<b>Capital Expenditures (list each seperately)</b>		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL CAPITAL EXPENDITURES</b>	\$ -	<b>Total Capital Expenditures</b>
<b>Conferences &amp; Meetings (list each seperately)</b>		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
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	\$ -	
	\$ -	
<b>SUB-TOTAL CONFERENCES &amp; MEETINGS</b>	\$ -	<b>Total Conferences &amp; Meetings</b>
<b>Copying &amp; Printing (list each seperately)</b>		
	\$ -	
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	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL COPYING &amp; PRINTING</b>	\$ -	<b>Total Copying &amp; Printing</b>
<b>Equipment Rental/Maintenance (list each seperately)</b>		
	\$ -	

Organization Name:

Arts Garage

Program/Project A:

Community Building Through Art & Music: \$275,000

	\$ -	
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	\$ -	
	\$ -	
<b>SUB-TOTAL EQUIPMENT RENTAL/MAINTENANCE</b>	\$ -	<b>Total Equipment Rental/Maintenance</b>
<b>Insurance (list each seperately)</b>		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL INSURANCE</b>	\$ -	<b>Total Insurance</b>
<b>Licenses, Registration, Permits (list each seperately)</b>		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL LICENSES, REGISTRATION, PERMITS</b>	\$ -	<b>Total Licenses, Registration, Permits</b>
<b>Local Travel (list each seperately)</b>		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL LOCAL TRAVEL</b>	\$ -	<b>Total Local Travel</b>
<b>Office &amp; Program Supplies (list each seperately)</b>		

Organization Name:

Arts Garage

Program/Project A:

Community Building Through Art & Music: \$275,000

	\$ -	
	\$ -	
	\$ -	
	\$ -	
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	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL OFFICE &amp; PROGRAM SUPPLIES</b>	\$ -	<b>Total Office &amp; Program Supplies</b>
<b>Postage &amp; Delivery (list each seperately)</b>		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL POSTAGE &amp; DELIVERY</b>	\$ -	<b>Total Postage &amp; Delivery</b>
<b>Professional Svcs/Consulting (list each seperately)</b>		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL PROFESSIONAL SVCS/CONSULTING</b>	\$ -	<b>Total Professional Svcs/Consulting</b>
<b>Rent/Mortgage &amp; Maintenance (list each seperately)</b>		
	\$ -	
	\$ -	
	\$ -	
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	\$ -	
	\$ -	



Organization Name:

Arts Garage

Program/Project A:

Community Building Through Art & Music: \$275,000

<b>SUB-TOTAL RENT/MORTGAGE &amp; MAINTENANCE</b>	\$ -	<b>Total Rent/Mortgage &amp; Maintenance</b>
Telecommunication (list each seperately)		
	\$ -	
	\$ -	
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	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL TELECOMMUNICATION</b>	\$ -	<b>Total Telecommunication</b>
Utilities (list each seperately)		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
<b>SUB-TOTAL UTILITIES</b>	\$ -	<b>Total Utilities</b>
Other: (list each seperately)		
	\$ -	
	\$ -	
Production Costs: Artist Fees	\$ 245,000.00	Arts Garage will produce over 250 performances during the 21-20 FY. 70% of the budgeted fees used to compensate performers for their performances will be covered by the CRA grant.
Production Costs: Performer Lodging	\$ 21,000.00	Arts Garage has a corporate rate with Hyatt Place and the nationally and internationally touring acts are housed here for 1 to 2 nights during their eents. 100% of the lodging costs budgetted will be covered by the CRA grant.
Production Costs: Production Personnel	\$ 9,000.00	100% of fees budgetted that relate to Production Personnel (like stage managers, tech workers, etc.) will be covered by the CRA grant.
<b>SUB-TOTAL OTHER</b>	\$ <b>275,000.00</b>	<b>Total Other</b>
SUB-TOTAL EXPENSES	\$ 275,000.00	<b>Sub-Total Expenses</b>
	\$ -	<b>Administrative Expenses</b>
<b>TOTAL EXPENSES</b>	\$ <b>275,000.00</b>	<b>Total Expenses</b>