

FY 2021-2022 A-GUIDE COMBINED BUDGET

Organization Name:	Greater Delray Beach Chamber of Commerce
Executive Leader:	Stephanie Immelman
Key Financial Manager:	Lorraine Plakstis
Current FY 2020-2021 Total Organization Budget:	\$783,223.55 (Expense Budget)
Program/Project A:	Small Business Development Center
Program/Project B:	

INCOME	ORGANIZATION			PROGRAM A	PROGRAM B
	FY 2020-2021 TOTAL ORGANIZATION BUDGET	FY 2020-2021 ORGANIZATION BUDGET YEAR-TO-DATE (THRU 3/31/2021)	FY 2021-2022 PROJECTED ORGANIZATION BUDGET	FY 2021-2022 PROJECTED TOTAL PROGRAM BUDGET CRA FUNDS ONLY (A)	FY 2021-2022 PROJECTED TOTAL PROGRAM BUDGET CRA FUNDS ONLY (B)
Fees, Tickets, Registration, etc.					
Corporate Grants/Contributions					
Individual Donations					
Foundation Grants					
Government - Federal					
Government- Local/County					
Government- State					
In-Kind					
Interest Income					
Membership					
CRA Actual or Requested				\$ 40,000.00	
10 Administrative Income	\$ 46,410.00	\$ 25,365.03			
20 Membership Income	\$ 366,180.00	\$ 172,852.76			
30 Marketing & Promotion Income	\$ 26,200.00	\$ 4,424.94			
40 Econ Develmt & Tourism Income	\$ 9,500.00	\$ 2,374.97			
40 - SBDC Partnership Income	\$ 40,000.00	\$ 10,000.00			
50 Govt Affairs Education	\$ 7,250.00	\$ 6,500.03			
60 Delray Affair Income	\$ 135,900.00	\$ -			
70-79 Programming Income	\$ 76,440.00	\$ 21,972.44			
80 Misc Chamber Events Revenue	\$ 900.00	\$ -			
TOTAL INCOME	\$ 708,780.00	\$ 243,490.17	\$ -	\$ 40,000.00	\$ -
CRA % of Total Income	0%	0%	0%	100%	0%

NOTES:
CRA % of projected Total Organization Income may not exceed 25% unless approved by CRA

EXPENSES	FY 2020-2021 TOTAL ORGANIZATION BUDGET	FY 2020-2021 ORGANIZATION BUDGET YEAR-TO-DATE (THRU 3/31/2021)	FY 2021-2022 PROJECTED ORGANIZATION BUDGET	FY 2020-2021 TOTAL PROGRAM BUDGET USE OF CRA FUNDS ONLY (A)	FY 2020-2021 TOTAL PROGRAM BUDGET USE OF CRA FUNDS ONLY (B)
	Salaries & Related Taxes (list each position/title seperately)				
Position:					
Position:					
Position:					
Position:					
Position:					
Position:					
SUB-TOTAL SALARIES	\$ -	\$ -	\$ -	\$ -	\$ -
Fringe Benefits (list each position/title)					
Position:				\$ -	
Position:					
Position:					

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	ORGANIZATION			PROGRAM A	PROGRAM B
Position:					
Position:					
Position:					
Position:					
SUB-TOTAL FRINGE BENEFITS	\$ -	\$ -	\$ -	\$ -	\$ -
Capital Expenditures (list each seperately)					
SUB-TOTAL CAPITAL EXPENDITURES	\$ -	\$ -	\$ -	\$ -	\$ -
Conferences & Meetings (list each seperately)					
				\$ -	
SUB-TOTAL CONFERENCES & MEETINGS	\$ -	\$ -	\$ -	\$ -	\$ -
Copying & Printing (list each seperately)					
				\$ -	
SUB-TOTAL COPYING & PRINTING	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment Rental/Maintenance (list each seperately)					
SUB-TOTAL EQUIPMENT RENTAL/MAINTENANCE	\$ -	\$ -	\$ -	\$ -	\$ -

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Program/Project B:	

	ORGANIZATION			PROGRAM A	PROGRAM B
SUB-TOTAL POSTAGE & DELIVERY	\$ -	\$ -	\$ -	\$ -	\$ -
Professional Svcs/Consulting (list each seperately)					
40 SBDC Professional/Consulting	\$ 35,000.00	\$ 8,750.00		\$ 35,000.00	
SUB-TOTAL PROFESSIONAL SVCS/CONSULTING	\$ 35,000.00	\$ 8,750.00	\$ -	\$ 35,000.00	\$ -
Rent/Mortgage & Maintenance (list each seperately)					
Building Maintenance				\$ -	
SUB-TOTAL RENT/MORTGAGE & MAINTENANCE	\$ -	\$ -	\$ -	\$ -	\$ -
Telecommunication (list each seperately)					
SUB-TOTAL TELECOMMUNICATION	\$ -	\$ -	\$ -	\$ -	\$ -
Utilities (list each seperately)					
electric				\$ -	
DSL/Cable					
Water/Sewer					
SUB-TOTAL UTILITIES	\$ -	\$ -	\$ -	\$ -	\$ -
Other: (list each seperately)					
10 Administrative Expenses	\$ 510,922.60	\$ 124,155.15		\$ 5,000.00	
20 Membership Expenses	\$ 45,294.00	\$ 6,918.97			
30 Marketing & Promotion Expenses	\$ 6,320.00	\$ 1,419.97			
40 Economic & Development Expenses	\$ 5,388.00	\$ 1,347.00			
50 Govt Affair Education Expenses	\$ 3,150.00	\$ 500.00			
60 Delray Affair Expenses	\$ 156,773.95	\$ -			

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Program/Project B:	

	ORGANIZATION			PROGRAM A	PROGRAM B
70-79 Programming Expenses	\$ 20,025.00	\$ 4,210.06			
80 Misc Chamber Events Revenue	\$ 350.00				
<i>SUB-TOTAL OTHER</i>	\$ 748,223.55	\$ 138,551.15	\$ -	\$ 5,000.00	\$ -
SUB-TOTAL EXPENSES	\$ 783,223.55	\$ 147,301.15	\$ -	\$ 40,000.00	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL EXPENSES	\$ 783,223.55	\$ 147,301.15	\$ -	\$ 40,000.00	\$ -
NET INCOME	\$ (74,443.55)	\$ 96,189.02	\$ -	\$ -	\$ -

Organization Name: **Greater Delray Beach Chamber of Commerce**

Program/Project A: **Small Business Development Center**

INCOME	AMOUNT	PROGRAM A Justification/Narrative for CRA Funded Program	*C or P	**Date of Funding Decision (for P) or Start Date (for C)
Fees, Tickets, Registration, etc.	\$ -			
Corporate Grants/Contributions	\$ -			
Individual Donations	\$ -			
Foundation Grants	\$ -			
Government - Federal	\$ -			
Government- Local/County	\$ -			
Government- State	\$ -			
In-Kind	\$ -			
Interest Income	\$ -			
Membership	\$ -			
CRA Actual or Requested	\$ 40,000.00	SBDC & chamber Admin		
TOTAL INCOME	\$ 40,000.00			

NOTES:

CRA % of projected Total Organization Income may not exceed 25% unless approved by CRA

EXPENSES	AMOUNT	PROGRAM A Justification/Narrative for How CRA Funds Will be Used
Salaries & Related Taxes (list each position/title seperately)		
Position: Ex Director	\$ -	
Position: Directors	\$ -	
Position: Administrative	\$ -	
Position: Librarian I	\$ -	
Position: Librarian II	\$ -	
Position: Circulation	\$ -	
Position:	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL SALARIES	\$ -	Total Salaries & Related Taxes
Fringe Benefits (list each position/title)		
Position: Medical	\$ -	
Position: Dental	\$ -	
Position: Vision	\$ -	
Position: Gap	\$ -	
Position: LTD, STD & AD	\$ -	

Organization Name: **Greater Delray Beach Chamber of Commerce**

Program/Project A: **Small Business Development Center**

Position:	\$ -	
Position:	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL FRINGE BENEFITS	\$ -	Total Fringe Benefits
Capital Expenditures (list each seperately)		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL CAPITAL EXPENDITURES	\$ -	Total Capital Expenditures
Conferences & Meetings (list each seperately)		
Administrative Expenses	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL CONFERENCES & MEETINGS	\$ -	Total Conferences & Meetings
Copying & Printing (list each seperately)		
Copying & Printing	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL COPYING & PRINTING	\$ -	Total Copying & Printing
Equipment Rental/Maintenance (list each seperately)		
Technology maintenance	\$ -	

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Program/Project A: **Small Business Development Center**

	\$ -	
	\$ -	
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	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL EQUIPMENT RENTAL/MAINTENANCE	\$ -	Total Equipment Rental/Maintenance
Insurance (list each seperately)		
D&O	\$ -	
Liability & Umbrella	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL INSURANCE	\$ -	Total Insurance
Licenses, Registration, Permits (list each seperately)		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL LICENSES, REGISTRATION, PERMITS	\$ -	Total Licenses, Registration, Permits
Local Travel (list each seperately)		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL LOCAL TRAVEL	\$ -	Total Local Travel

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Program/Project A: **Small Business Development Center**

Office & Program Supplies (list each seperately)		
Program Supplies	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL OFFICE & PROGRAM SUPPLIES	\$ -	Total Office & Program Supplies
Postage & Delivery (list each seperately)		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL POSTAGE & DELIVERY	\$ -	Total Postage & Delivery
Professional Svcs/Consulting (list each seperately)		
	\$ 35,000.00	A partnership with the Small Business Development Center at Florida Atlantic University, cost for a dedicated Business Consultant at the Greater Delray Beach Chamber of Commerce.
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL PROFESSIONAL SVCS/CONSULTING	\$ 35,000.00	Total Professional Svcs/Consulting
Rent/Mortgage & Maintenance (list each seperately)		
Building Maintenance	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	

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Program/Project A: **Small Business Development Center**

	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL RENT/MORTGAGE & MAINTENANCE	\$ -	Total Rent/Mortgage & Maintenance
Telecommunication (list each seperately)		
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL TELECOMMUNICATION	\$ -	Total Telecommunication
Utilities (list each seperately)		
electric	\$ -	
DSL/Cable	\$ -	
Water/Sewer	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
	\$ -	
SUB-TOTAL UTILITIES	\$ -	Total Utilities
Other: (list each seperately)		
	\$ -	
10 Administrative Expenses	\$ 5,000.00	SBDC Admin Expenses
SUB-TOTAL OTHER	\$ 5,000.00	Total Other
SUB-TOTAL EXPENSES	\$ 40,000.00	Sub-Total Expenses
	\$ -	Administrative Expenses
TOTAL EXPENSES	\$ 40,000.00	Total Expenses