# Delray Beach Community Redevelopment Agency A.-G.U.I.D.E. Workshop Meeting

Thursday, July 15, 2021, at 2:00 p.m.





# <u>ITEM 4A.</u>

# A.-G.U.I.D.E. Applicant Presentations for FY2021-2022





# Achieving Goals Using Impact Driven Evaluation

- FY2021-2022 Applications
- Delray Beach CRA Overall Needs
  - Affordable Housing
  - Economic/Business Development
  - Recreation & Cultural Facilities
- No more than 25% (except for Affordable Housing)

- More visitors to downtown Delray Beach and the CRA District
- Increased economic development and activity downtown

## FY 2021-2022 A-G.U.I.D.E. FUNDING REQUESTS

A-GUIDE APPLICANT	A-GUIDE OVERALL NEED AREA	REQUEST AMOUNT
Arts Garage	Recreation & Cultural Facilities	\$275 <i>,</i> 000
Delray Beach Community Land Trust	Affordable Housing	\$282 <i>,</i> 460
The Delray Beach Historical Society	<b>Recreation &amp; Cultural Facilities</b>	\$75 <i>,</i> 000
Expanding and Preserving our Cultural Heritage (EPOCH-Spady Museum)	Recreation & Cultural Facilities	\$106,000
Delray Beach Public Library	Recreation & Cultural Facilities and Economic & Business Development	\$443,000
Chamber of Commerce	Economic & Business Development	\$40,000
	TOTAL	\$ 1,221,460

## Arts Garage (Recreation & Cultural Facilities)

Funding Request for Fiscal Year 2021-2022 \$275,000



celebrating 10 years:

. # # # # #

JULY 15, 2021

### ARTS GARAGE RISES TO THE CHALLENGES OF COVID-19 IN FY2021 THE ARTS MATTER!

Arts Garage never missed a beat. Starting March 31, 2020, we began filming and live streaming performances directly from our stage in the Stuart & Shelby theater. Now, 16 months later, we have begun to see full houses and excited patrons filling our seats again.

We feel incredibly fortunate to have successfully pivoted during the pandemic, and we know that we didn't do it alone. Our mighty team includes our staff, our board, our patrons and our donors. The City of Delray Beach, the Community Redevelopment Agency, and the Department of Cultural Affairs at the state have given us flexibility and their unwavering support for which we are so grateful.

Now in our **10<sup>th</sup> ANNIVERSARY YEAR**, we still believe that **ART matters**, and we take our vision statement seriously – Connecting our community to the world through the arts.







#### ARTS GARAGE RISES TO THE CHALLENGES OF COVID-19 IN FY2021 THE ARTS MATTER: MUSIC!



Нір Нор



Blues



Latin



Woodstock Covers



#### ARTS GARAGE RISES TO THE CHALLENGES OF COVID-19 IN FY2021 THE ARTS MATTER: EMERGING ARTISTS



Comedy Open Mic



Poetry Open Mic



Poetry Open Mic



All Arts Open Mic



### ARTS GARAGE RISES TO THE CHALLENGES OF COVID-19 IN FY2021 THE ARTS MATTER: MARSHALL FAMILY FOUNDATION GALLERY AT ARTS GARAGE





June 1<sup>st</sup> Friday Art Walk; Deon Jefferson (top) Atlantic High School Student Exhibit, Kevens Jean (bottom)

- Covid-19 reinforced Arts Garage's belief in Community. One of our long-time donors, the Marshall Family Foundation, donated to secure permanent naming rights for our gallery which serves emerging artists.
- This year, we have hosted exhibits including themes that included race, isolation, LGBTQ, & local high school students.
- We pride ourselves on providing access to and showcasing our local, emerging artists.
- We continue to showcase the artists in person and through our online gallery.
- The artists receive mentoring and support, including professional photography and 70% of all sales with no fees required to participate.



Spanish River High School Art Teacher, Katia Altamirano



Spanish River High School Student Exhibit



### ARTS GARAGE RISES TO THE CHALLENGES OF COVID-19 IN FY2021 THE ARTS MATTER: THEATER

- Arts Garage added Theater into our schedule last October with Bunker: How to Raise A Black Boy Without A Manual.
- This play, written by Eccentrich, a regional playwright and an internationally known and awarded spoken word poet, is a great example of the type of work we plan to produce at Arts Garage stories brought to life on the stage with relevant, diverse and important stories themes important to our community.

Our next theater piece, *The Bridge Play*, scheduled for September, will focus on mental health.





## ARTS GARAGE RISES TO THE CHALLENGES OF COVID-19 IN FY2021 THE ARTS MATTER: COMMUNITY





- Arts Garage used the pandemic to **create change** as we continued to execute our vision of connecting our community to the world through the arts.
- After George Floyd's murder in May of 2020, we made a decision as an organization. Although we have always worked to embody the very definition of **Diversity, Equity and Inclusion**, we took a fresh look at those efforts. We engaged members of the community in conversations with our team to discuss how Arts Garage and we collaborated with other agencies to further the work toward equity in our communication.
- We collaborated with many organizations, including the CRA, the Spady Museum, EJS Project, the Delray Beach Police Department to create community events, free to the public, that allowed for exceptional and relevant conversations about equity.



Author Speak Series April 2021



Community Forum on Policing with Dept of Criminal Justice, PB Chief Javaro Sims & Chief Michael Gregory

#### ARTS GARAGE RISES TO THE CHALLENGES OF COVID-19 IN FY2021 THE ARTS MATTER: COMMUNITY





Garage Queens: Fierce. Fabulous. Divine.





### ARTS GARAGE RISES TO THE CHALLENGES OF COVID-19 IN FY2021 THE ARTS MATTER: ARTS EDUCATION

Although Arts Education has been paused during the pandemic, we are excited to begin our Adult and Children's Arts Education programming again soon!



Adult Arts Education: Salsa



Children's Arts Education: Set the Stage Summer Camp



## ARTS GARAGE RISES TO THE CHALLENGES OF COVID-19 IN FY2021 THE ARTS MATTER!





#### The Board (and Me) of Arts Garage

#### FUNDING REQUEST FOR 2021-2022

- This year, 100% of our funding request for the A-Guide grant from the CRA will support production costs including artist fees, performer lodging and production personnel.
- Arts Garage continues to write grant proposals and carefully build donor relationships to supplement the A-Guide grant dollars.
- Annual production costs in 2018 2019 (our last full year of programming pre-pandemic) totaled over \$468,000, and we anticipate that the 2021 2022 fiscal year will be approximately the same.
- The Staff & Board of Arts Garage continue to be committed to our community and grateful for the CRA and the City of Delray Beach's commitment to Arts Garage.









## THANK YOU!

Delray Beach Chamber of Commerce – Florida Small Business Development Center at Florida Atlantic University (Business & Economic Development)

> Funding Request for Fiscal Year 2021-2022 \$40,000





Hosted by

## The Small Business Development Center

Located in the Heart of the CRA Business District



CRA A Guide Presentation 2021-2022

Jacqueline Ramirez, MBA SP Associate Director SBDC at FAU

# In support of the 175 current CRA business clients and future CRA clients, we are requesting a renewal of our grant in the sum of \$40,000 for FY2021-2022.

\$159

\$1

This presentation includes:

- The mission and role of the SBDC
- The funding structure of the SBDC
- Return on Investment to date of the CRA District from 2016 2021
  - Current Stages of Client Businesses in the CRA
- Key Service Focus for 2021 2022







## The Mission of the SBDC

1980 - Designated as a national program in 1980 under the SBA's oversight (*Small Business Act 15 USC 648*)

1977 - Florida statute 288.001 identifies the FSBDC as *the principal business assistance organization for small businesses in the state* –businesses less than 100 persons with a demonstrated capacity to grow in employment or revenue.

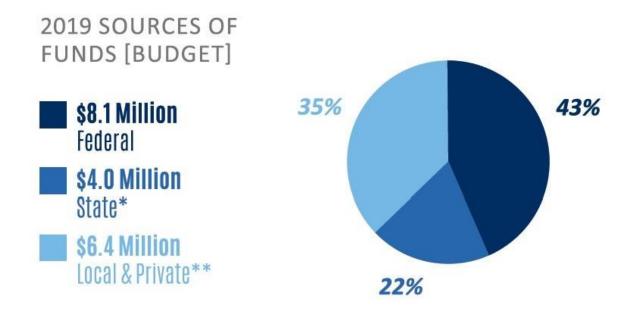
- 1. Planning related **to start-up**, operation, expansion.
- 2. Development and implementation of strategic or business plans.
- 3. Developing the **financial literacy** of existing businesses.
- 4. Developing and implementing plans to **expand new and existing markets**.
- 5. Supporting access to capital for **investment and expansion**.
- 6. Assisting in the planning for and **response to natural disasters**. Dedicated first responders with FEMA.



Helping Businesses Grow & Succeed

## SBDC Funding Structure

# Funding Data



State funds were awarded beginning January 1, 2019\* Excludes local and private in-kind support\*\*



#### Helping Businesses Grow & Succeed

## FY2020 -2021 Activity To-Date

- Predominate activity has been assisting individual businesses with Covid Disaster Relief, including:
  - Communication of SBA program announcements and clarifications for PPP, EIDL, SVOG, and RRF.
  - Assistance with eligibility and applications
  - Following up on receipt of funds
  - Assistance with PPP grant status
- Addition of 38 new clients and 2 business starts.
- > Webinars in the following subjects:
  - Success in Sales
  - Financial Literacy
  - Business Valuation
  - Starting a Business
  - Leadership DISC Assessment and Team Building



Helping Businesses Grow & Succeed

## DB CRA District Impact 2016 - 2020

	2016-2021
Total in Grant Funding	\$175,000 over 5 yrs.
Clients Served in the CRA	174
Capital Formation	\$1,645,067
Sales Increase	\$9,070,292
Gov Contracts	\$17,048,000
Total Impact	\$27,763,359
ROI	\$159 per \$1

20% Growth in #Clients since Oct 2020 Demographics Black/African American 27% Hispanic 11% Asian 3 % Women 59% Veterans 10% Includes Covid Funding of \$785,136 in PPP, EIDL and

**Bridge Loans** 



## **Current CRA Client Business Status**



**Pre-Venture** – Exploring the business feasibility and needing assistance establishing the business. No sales, employees or secured funding.



**Emerging** – New business, less than 3years.

**Growth** – In business 3 years with less than 5 employees or less than 500K in annual sales revenue. Holds promise and desire for growth in both employment and revenue.

55%

**Established** – In business 3+ years, more than 5 employees and 500K – 50M in sales revenue. Significant capacity for continued growth.



## Services - 2021-2022

	2021-2022 Services	2021 -2022 Measures
Pre-Venture	Emerging, Growth, Established	
		Increase the Client base by 10% over
Concept Analysis	Market Analysis and Research	2020-2021
<b>Business Mapping</b>	Sales Growth	
Business	Capital Access	Introduce 1 new service or business
Formation	Leadership Coaching	concept to CRA businesses quarterly
Structure	Business Planning and forecasting	via webinars followed by in-depth
Registration	Financial Literacy	workshops.
Basic Business tax	Business Continuation Planning	
information	Export Planning	Identify additional capital access
Next Steps	Government Contracting	funding sources, while assisting clients in leveraging current programs.



To request consulting services, or learn more about us:

sbdc.fau.edu



Thirty-page guide available through your SBDC consultant

## Small Business Disaster Preparedness Guide

YOUR KEY TO DISASTER RESILIENCY



State Designated as Florida's Principal Provider of Business Assistance [§ 288.001, Fla. Stat.]





## Delray Beach Community Land Trust (Affordable Housing)

Funding Request for Fiscal Year 2021-2022 \$282,460



# DELRAY BEACH COMMUNITY LAND TRUST A-GUIDE FY 2021-2022

Funding Presentation July 15, 2021

Shared vision, commissioned to: *"Minimize slum* and blight, Building a Stronger Community **One Home** At A Time"



# DELRAY BEACH COMMUNITY LAND TRUST "PEOPLE & PLACE"

Our mission is **"To create healthy communities through the provision and preservation of affordable housing for very-low to moderate income households".** We continue to embrace a "comprehensive community development" framework, in which we focus both on People and Place to ensure that an adequate supply of quality housing is available in an array of designs and price levels to meet the needs of the very low to moderate income populations.

Affordable housing promotes healthy stable living and a chance at creating individual wealth and Upward Mobility. Without affordable housing, households are weakened, disrupted, and communities deteriorate. Wage inequality, racial inequities and a shortage of affordable housing leaves household members in despair and or homeless.

Households paying over 50% of their annual household income are considered severely cost-burdened.

Now is a time when many parts of the country could benefit from having a larger stock of shared-equity homes. Since shared-equity homes remain affordable in perpetuity, this housing stock is not lost over time like most affordable housing. In fact, it advances integration by ensuring that affordable homes remain in neighborhoods that are experiencing blight, gentrification or that are rich in community assets.





# DELRAY BEACH COMMUNITY LAND TRUST "Program Service Update"

## **PORTFOLIO-105** Properties

Eighty-three (83) Units - owner occupied
Corey Jones Isle, eight (8) units – under contract
One (1) Resale-Single Family Unit – under contract
Four (4) - single family home rentals
One (1) duplex – two (2) rental units
Eight (8) vacant lots - dedicated for the development of single family units, one (1) Southridge lot

## FUTURE HOUSING DEVELOPMENT (8 LOTS)

- **129 NW 4<sup>th</sup> Ave** development project must satisfy Historic Preservation Advisory Board
- 215 NW 8<sup>th</sup> Ave-New Construction Work Assignment approved to NewBold Construction, permit not yet approved
- 246 NW 8<sup>th</sup> Ave (split lot for the construction of 2 units) received final plans from architect. In communication with City regarding process to split the lot.
- **21 SW 13**<sup>th</sup> **Åve** development not yet assigned.
- **Southridge/Zeder**-development not yet planned.
- 102 and 1311 NW 14<sup>th</sup> Ave-development not yet planned.
- **308 SW 3<sup>rd</sup> St**-development not yet assigned

## **RENTAL HOUSING**

#### Palm Manor Apartments:

**Twenty-five (25) units**, 2BR-1Bath units monthly rent start at \$825.00-\$850.00 with water included, two laundry rooms on site (agreement ends September 23, 2021).

The Courtyards at SW 12<sup>th</sup> Ave:

Twelve (12) units, 2BR-1Bath monthly rent start at \$925.00-\$950.00 with water included

**DBCLT Rentals:** 

Six (6) units, 2, 3 & 4BRs monthly rent start at \$950.00 - \$1,400.00.00

## AFFORDABLE HOUSING PROGRAM OVERVIEW 2021-2022

ACTIVITIES WHAT WE DO	OUTPUTS WHAT WE PRODUCE/ ACCOMPLISH (WITH YEARLY GOAL)	OUTCOMES WHAT SHORT-TERM CHANGE WE ARE MAKING (WITH YEARLY GOAL)	IMPACT IN THE LONG-TERM, OUR PROJECT/ PROGRAM WILL REALIZE THESE RESULTS (LONG-TERM)
HOMEOWNERSHIP AND RENTAL HOUSING Development and management of housing units. The continued delivery of quality, affordable housing choices (homeownership/rentals) for very low to moderate income households within the DBCRA target area and city limits.	<ul> <li>Increase homeowner pool from 84 to 94</li> <li>New homebuyer applications processed (10)</li> <li>Acquisitions or conveyance of vacant land for development or existing units (3)</li> <li>New construction work assignments executed (5)</li> <li>Certificate of Occupancies for newly constructed single-family homes (5)</li> <li>Executed Purchase and Sales Contracts (5)</li> <li>One-on-One homeownership orientations (10)</li> <li>Quarterly Newsletters (4)</li> <li>New rental applications processed (10)</li> <li>Screening (credit/background checks) off all household members 18yrs and older (36)</li> <li>Landlord verifications of new rental applicants (10)</li> <li>Execute lease agreements (18)</li> <li>Landlord license renewals excluding subsidized units (16)</li> <li>Employment verification of new rental applicants and existing tenants (23)</li> </ul>	<ul> <li>Increased housing applications received from target populations (10)</li> <li>Expand mortgage ready homebuyer pipeline (5)</li> <li>Increased number of household members provided access to quality affordable housing (30)</li> <li>Expand the number of available singlefamily homes for purchase (5)</li> <li>Provide education relative to homeowner expectations, and support services (16)</li> <li>Expand the number of available properties for future development (3)</li> <li>Program revenue generated from developer fees and proceeds from sales \$112,500</li> <li>Number of households approved for rental housing (18)</li> <li>Number of households' members provided access to rental housing (54)</li> <li>Rental housing revenue generated approximately \$197,100.00</li> <li>Required reports submitted for non-owned rental units (4)</li> </ul>	<ul> <li>Enhancing and creating vibrant neighborhoods, minimizing slum and blight</li> <li>Removal of barriers to affordable housing</li> <li>Increase homeownership opportunities for population that cannot afford market rate housing</li> <li>Improve housing stock within neighborhoods</li> <li>Ensure long term affordability of housing stock</li> <li>Increase community stakeholders</li> <li>Ensure long-term support and awareness of affordable housing</li> <li>Strengthen communities through individual wealth building</li> <li>Preserving the use of public investment</li> <li>A continuum of support services reducing the risk of displacement and foreclosures</li> <li>Housing cost burden decreased</li> <li>Preservation of affordable housing units</li> </ul>



## 2020-2021 HIGHLIGHT COREY JONES ISLE PROJECT



2020-2021 HIGHLIGHT WORK FORCE HOUSING PROJECT 29<sup>TH</sup> SINGLE FAMILY UNIT DEVELOPED ON SW 14<sup>TH</sup> AVE

City Employee & Family New Home

# ANNUAL BUDGET COMPARISON

	2020-2021		2021-2022	
	Annual Budget	%	Annual Budget	%
Program Revenue				
Revenue				
C.R.A. Grant	229,615.00	25%	282,460.00	39%
Other Grant Funds	17,500.00	2%	15,000.00	2%
Program Generated Revenue	626,185.00	69%	402,840.00	55%
In-kind/Other	29,200.00	<u>3%</u>	26,900.00	<u>4%</u>
Total Program Revenue	902,500.00	100%	727,200.00	100%
Expenses				
Operations	46,100.00	5%	42,950.00	6%
Loan Interest	9,000.00	<u>1%</u>	9,000.00	<u>1%</u>
Travel/Mileage	4,250.00	0%	4,250.00	1%
Salaries/Wages/Taxes/Benefits				
Retirement &Workers Comp	393,500.00	44%	387,000.00	53%
Occupancy-Office In-kind	24,000.00	3%	24,000.00	3%
Professional Services	46,000.00	5%	44,500.00	6%
Insurance	13,900.00	2%	14,400.00	2%
Program Services	127,500.00	14%	108,500.00	15%
Program Services-Palm Manor	145,650.00	16%	-	0%
Program Services-SW 12th Avenue	78,300.00	9%	76,800.00	11%
Program Services-808 SW 3rd Ct	8,300.00	1%	9,800.00	1%
Contingency	6,000.00	<u>1%</u>	6,000.00	1%
Total Expenses	902,500.00	100%	727,200.00	100%

**DELRAY BEACH** COMMUNITY LAND TRUST G

We Thank You For Your Ongoing Support!

## Delray Beach Historical Society (Recreation & Cultural Facilities)

Funding Request for Fiscal Year 2021-2022 \$75,000







# Partners For 14 Years







## CAMPUS IMPROVEMENTS

- Heritage Garden Continuation
- Irrigation
- Sidewalks, Rain Barrels & new **Entrance** Pergola
- Interior Painting



### THE CITY ARCHIVE

Over 3,000 NEW items donated • NEW Oral Histories • "Delray Beach Historical Backroads" Docuseries • Black History Studies • Digitizing Multi-media • NEW Shelving, Storage • Increased Research Requests • New Technology



### SHARING HISTORY: EXHIBITS

Outdoor "Delray Memories" for 6 months • Haitian History with Arts Garage • Highwaymen Exhibit "La Florida" and "Delray Beach: The Last Frontier"



#### TAKE HOME KIT FEATURES

Book, "The Last Calusa" by Harvey Oyer. Young Charlie Pierce guides Dr.
 George Livingston deep into the Everglades in search of the rare Ghost Orchid.

- Orchid and Florida nature coloring book with pages drawn by local artists.
- Outdoor adventure activities and scavenger hunts.
- Plant your own tree from Community Greening as part of the City's goal of 10,000 trees by 2025!
- Plant special seeds to make a butterfly garden in your backyard.
- Paint and decorate your own "Memory Box." A place to keep all that is important to you.
- Paint, gardening + decor supplies + SPECIAL gifts all included!









#### **PROGRAMS & OUTREACH**

Holiday Restaurant Give-back Program • Covid 19 Documentary Project • Spring History Adventure
 Camp • "Pen to Pandemic" Writing Contest • "Art in the Garden" Show for Preservation Education •
 Preservation Photography Contest • ZOOM History Lectures

# What's Coming in 2021-2022

# **Program A/Activity 1 = EXHIBITS & EDUCATION**

- NEW Local Natural History / Garden History Exhibit
- NEW WWII Homefront Exhibit with the Library
- Permanent Exhibits open year-round
- Offsite Presentations / Pop-up Exhibits
- School Tours
- Heritage Lecture Series
- Official opening of the Educational Heritage Gardens

# What's Coming in 2021-2022

# **Program A/Activity 2 = EVENTS & CELEBRATIONS**

- "Autumn Harvest" dinner fundraiser celebrating agricultural heritage
- "Twilight in the Garden" fundraiser
- Atlantic Highschool Alumni celebration
- Delray Affair 60<sup>th</sup> Anniversary Heritage booth
- Membership gatherings
- 2<sup>nd</sup> Annual "Art in the Garden" for local preservation education

# What's Coming in 2021-2022

# **Program A/Activity 3 = ARCHIVE CENTER SERVICES**

- NEW "Delray Beach Historical Backroads" docuseries
- Continuing accessions
- Continuing oral histories
- Continuing research services and historic photo orders
- Continuing digitizing
- Continuing expansion and organization

# **Fulfilling Our Mission**

# **OUR IMPACT WILL CONTINUE**

Increase a "sense of place" and provide perspective and context about who we are and where we came from.

Elevate civic and social connectivity, inclusion, sense of pride and community.

Contribute to the view of Delray as a nationally-recognized arts & culture destination.

Increase understanding of the value of historical societies and preservation.

Renew and expand appreciation for Delray's family histories, unique assets, cultural climate and historically designated landmarks and neighborhoods.

Connect the community with the people of the past who shaped our landscape, named our landmarks & made the decisions that affect us today.

### The DBHS is asking for 25% of our Operating Budget: \$75,000

## Delray Beach Public Library (Recreation & Cultural Facilities and Business & Economic Development)

Program A: \$418,000

Program B: \$25,000

Funding Request for Fiscal Year 2021-2022 \$443,000

# Library Activity March 2020 – March 2021

### **RESEARCH ASSISTS**

30,000+ business, job, homework, & technology questions answered

Total value = \$450,000+

(ALA minimum value = \$15)

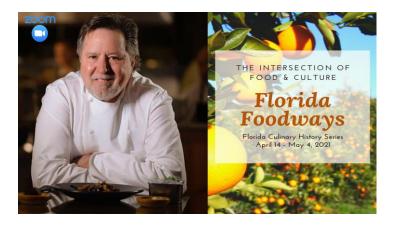
### **NEW! Virtual**

**Library Cards** 

1700+ virtual library cards

### VOLUNTEERS

- After school tutors
- Art Show coordinator
- Technology assistants
- Program photographer
  - Teen book club
  - Clerical help
  - ESL teachers



## **COMMUNITY CONNECTIONS**

8,200+ people receive weekly newsletter

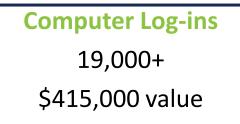
Social Media total engagement = 850,000 with each platform averaging 70,000 per month



### **VIRTUAL PROGRAMS**

Delivered on social media platforms & Zoom 300 programs for 11,000 attendees Total value = \$165,000+ (ALA minimum value = \$15)





# **NEW RESOURCES**

## New Resources for Learning at Home

- $\checkmark$  15 Curiosity Kits for Kids
- ✓ 35 STEM Kits for Kids
- ✓ 15 Teen VR STEM Kits
- ✓ 15 Teen Maker Lab Kits
- ✓ Take & Make Kits
- ✓ 10 Memory Kits
- ✓ 10 Brain Fitness Kits
- ✓ Day Care Book Baskets



## Daycare Baskets & Story Times

BEAMINGINAND

GRAVITYMAZE

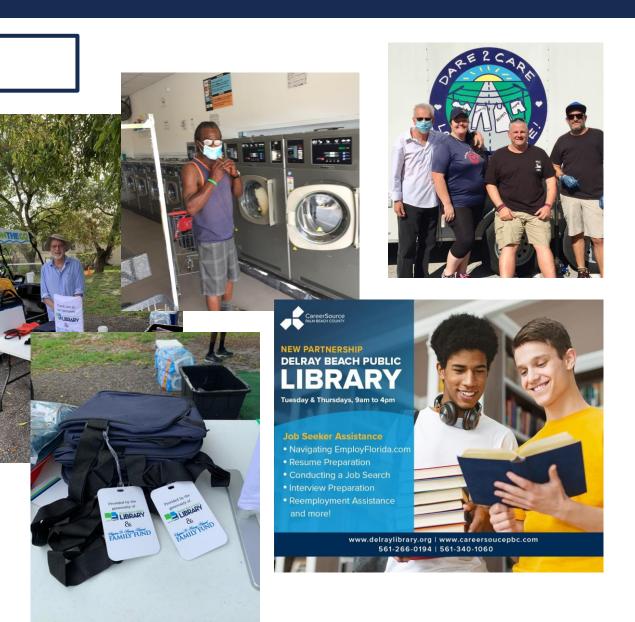




## **COMMUNITY ENGAGEMENT & SOCIAL OUTREACH**

## **Social Outreach Partners**

- ✓ CROS Ministries/Caring Kitchen Meals
- ✓ Career Source: Unemployment & Job Assistance
- ✓ Dare2Care Laundry Truck
- ✓ Family Promise: Counseling & Resource Assistance
- ✓ Found Care: HIV Testing & Counseling
- ✓ Library Wash & Read
- Palm Beach County Food Bank: Food Stamp Application Assistance
- ✓ Women's Shelter: Give away books
- ✓ Social Worker Intern: Coming Soon!
- ✓ Career Source: Weekly Financial & Job
   Search Assistance





# We Continue to Nurture Children & Families

NEW Tween Library Materials & Reading Nook thanks to the Kimmels.



## Story Time at Catherine Strong Park





160+ Children's Programs for 5,000+ Kids





Summer Leadership Academy Thank you to Community Foundation, Newell Brands, & the Bianco Family

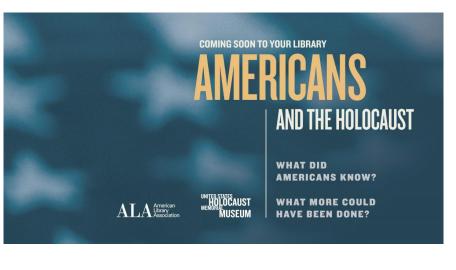
# FUNDING REQUEST PROGRAM A

### **PROGRAM A**

\$418,000 (17% of FY 21-22 budget) to continue to fund library service Sundays & Mondays

- ✓ Free & equitable access 7 days a week
- ✓ November 2020: Library became fine free
- ✓ 150,000+ physical & digital library materials
- Computer & research assistance every hour we're open
- ✓ Fall 2021 transitioning to in person programs
- ✓ Free computer, internet & WiFi access
- ✓ Business Services Librarian





#### Free Database Resources:

- Online Live Tutoring
- Practice Tests from Elementary to College to Professional
  - Six Week Courses
  - Market Research Data



### FY 2021-2022 Highlights

- Americans & the Holocaust Exhibit:
   October 6 November 17
- ESL classes resume
- In person story times
- In person teen programs
- Lifelong Learning for adults: January 2022
- Free after school tutors return

# **PROGRAM B - TTIL LAB SERVICES**

### PROGRAM B

- \$25,000 (1% of library budget) to continue to provide free & equitable access to opportunities to gain marketable technology skills from the lab
- Community Development
   Librarian promoted from
   current staff
- ✓ Library pays Librarian salary & benefits (\$50,000 salary & benefits)
- ✓ Librarian will develop & deliver 100 computer classes (beginner & more advanced)
- ✓ Librarian will be available for 100 1-on-1 training sessions with individuals

- Library will continue to purchase library materials to support job seekers, entrepreneurs, & businesses
  - \$25,000 from CRA will assist library to purchase library materials & equipment to enhance the quality of the learning environment of the lab classes including microphones, teleprompter, and monitors for remote learning, job interviews, & business meetings



#### Since reopening Community Development Librarian has offered 52 Virtual TTIL classes:

- Creating Graphics with Adobe Illustrator
- Editing & Mixing with Adobe Audition
- Image Compositing with Adobe Photoshop
- Logo Design with Adobe Illustrator
- Making Music with Garage Band
- Online Portfolio with Wix
- Photoshop Levels 1, 2, & 3
- Podcasting with Adobe Audition
- Video Editing with Adobe Premiere Pro
- NEW! 3D Printing with Tinkercad
- NEW! 3D Design & Printing Fusion 360 CAD
- NEW! Orientation sessions to train to use video equipment





# Library On the Go Golf Cart



- Free library cards
- Laptops to borrow
- Hotspots to borrow
- Books for children, tweens, teens & adults
- Cool stuff: STEM, Memory & Curiosity Kits
- Librarians ready to help



Thank you to the Pat Moran Family Foundation



### Plans Include:

- Story times in local parks & day care centers
- Senior programs at Pompey Park
- Shower truck at St. Matthew's Church
- Green Market: Book Sale
- Programs with partners: Achievement Center, Bound for College, Boys & Girls Club, Parks & Recreation & Milagro Center
- Translation services for financial assistance & other applications

# EPOCH (Spady Museum) (Recreation & Cultural Facilities)

Funding Request for Fiscal Year 2021-2022 \$106,000



#### DELRAY BEACH COMMUNITY REDEVELOPMENT AGENCY A-GUIDE FUNDING REQUESTS FOR FY2021-2022

JULY 15, 2021



2020-2021 Current Year Update

"Jazz and Blues Singers – The First Civil Rights Workers"

Was On Display in the Museum October 2020 – April 2021 Monthly gallery talks that were broadcast via Zoom







# 2020-2021 Current Year Update Martin Luther King Jr "Brunch"-VIRTUAL

- 100+ attendance
- First completely virtual event hosted

#### Select Chat Comments:

10:34:21 From Gillian Ebanks Knowles to All panelists : Welcome King of Central Ghana. Excited to see our young speaker.

10:38:04 From Chanda Kinlaw to All panelists : Great job DJ! You have made me a proud principal! Thank you for representing Northboro well!

11:31:44 From Michelle Lobovits to All panelists : thank you so much for this most inspiring presentation. i am looking forward to visiting the Spady Museum

11:34:44 From Ryan Boylston to All panelists : Thank you for keeping this important Delray Beach tradition alive!

11:39:22 From Barbara Carey-Shuler to All panelists : Thanks to everyone who participated, Fine job for the first virtual event. We will discuss further at board meeting. Dr. Shuler



# **Archival Collection**

"Rooting Out Injustice" Virginia Snyder Papers Contents:

- Approximately 4000 pages
- •1964-2001 Timeframe
- •120 Linear Feet

2020-2021 Current Year Update



## 2020-2021 Current Year Update

Annual Hispanic, Latino Studies S 🗙 📔 🕘 African and African American Stu	× 🧕 Virtual Annual African, African A	× +			• - •
$\leftarrow \rightarrow \mathbf{C}$ <b>a</b> palmbeachschools.org/cms/One.aspx?portalId=270	06168:pageId=13059899				* 🗊 🛪 🚳
🔛 Apps 🖪 2021 ZOL Virtual C (F) Flipcause - Dashbo 🚳 Outlook	Messages for web & Mailchimp	🕨 Fonteva 📴 ZOOM  Eventbrite	AmazonSmile P password generator	QR Code Generator	» 🔳 Reading
The School District of PALM BEACH COUNTY	About Us Students	s & Parents   School Board	Superintendent Careers	s │ Schools ✔ │	E District
The School District of Palm Beach County Education / Middle and High School Edi Holocaust, and Gender Studies / Africar American and Caribbean Studies Summ Institute	ucation / Subject Areas / Africa and African American Studies /	Virtual Annual African, African		<b>⊖ ≁</b> A- A+	

This strand focuses on changing the structure of curriculum to view concepts and issues from multiple perspectives. It involves creating opportunities for Black students to make connections with content through lenses of their own histories and lived-experiences. A critical component of this dimension is reconstructing the curriculum framework. The history and culture of African people no longer exists on the margins of the traditional narrative, but is embedded within the core curriculum across all subject areas.

dominance of a "master race." Both Jewish and Black

had brought glory to their country, they returned

their achievements were forgotten.

home to a segregated nation, and many soon felt



experiences of European people during major historical events. The aim of this session is to dismantile this way of thinking and create a dispositional shift. Participants will start to develop a way of examining history that involves centering the voices, experiences, and contributions of all people involved in events. This presentation will focus



Local History Place The presenter of documentary a

documentary about historical information in regards to various landmarks and locations in Delray Beach.

athletes were motivated to shatter that myth. When the games came to an end, African American athletes claimed a quarter of America's medals. Though they communities.



## 2021-2022 NEXT YEAR December 2021



## 2021-2022 NEXT YEAR January 2022

Martin Luther King Jr "Brunch"-Hybrid



- Commemorative Event
- Community Building and Bonding
- Showcase Youth
- Bringing People Together With History, Culture and Heritage

## 2021-2022 NEXT YEAR All Year Long

**Exhibits** 



Taxidermy at Carver High



Crafted By Us VARIATIONS OF HUE

Youth-Created Logo

- Exhibitions of Black History and Youth Art
- Hybrid Gallery Talks
- Virtual Tours for in-school groups and others

# 2021-2022 NEXT YEAR Seasonal

**City Bus Tours** 



Will be reinstated next season



## 2021-2022 Next Year Juneteenth Celebration



## Budget/Funding Request Information

EXPENSES	AMOUNT	PROGRAM A
		Justification/Narrative for How CRA Funds Will be Used
Salaries & Related Taxes (list each		
position/title seperately)		
Position: Executive Director	\$ 7,950.00	12% of annual salary
Position: Finance and Development Officer	\$ 7,950.00	12% of annual salary
SUB-TOTAL SALARIES	\$ 15,900.00	Total Salaries & Related Taxes
Fringe Benefits (list each position/title)		
Position:	\$ -	
Position:	\$ -	
SUB-TOTAL FRINGE BENEFITS		Total Fringe Benefits
Capital Expenditures (list each seperately)		
	\$ -	
SUB-TOTAL CAPITAL EXPENDITURES	\$-	Total Capital Expenditures
Conferences & Meetings (list each seperately)		
SUB-TOTAL CONFERENCES & MEETINGS	\$-	Total Conferences & Meetings
Copying & Printing (list each seperately)	\$ -	
SUB-TOTAL COPYING & PRINTING	\$ - \$ -	Total Copying & Printing
Equipment Rental/Maintenance (list each seperately)		
Alarm Systems	\$ 6,284.00	Fire and burglary monitoring and maintenance
Elevator	\$ 2,016.00	Wheel chair lift maintenance
Security Systems	\$ 342.00	Building security monitoring
Cleaning	\$ 1,000.00	cleaning and general maintenance expense
cicannig	\$ -	
SUB-TOTAL EQUIPMENT RENTAL/MAINTENANCE	\$ 9,642.00	Total Equipment Rental/Maintenance
Insurance (list each seperately)	\$ 5,6 12.00	
Fine Arts Insurance	\$ 1,350.00	Insurance for gallery exhibits and archive collection
	\$ -	
SUB-TOTAL INSURANCE	\$ 1,350.00	Total Insurance
Licenses, Registration, Permits (list each seperately)	<i>\$</i> 2,000.00	
	\$ -	
Telecommunication (list each seperately)	-	
Phone	\$ 4,500.00	Five phone lines
Internet	\$ 2,000.00	WiFi-Spady Museum and Williams Cottage
SUB-TOTAL TELECOMMUNICATION	\$ 6,500.00	Total Telecommunication
Utilities (list each seperately)		
Water	\$ 1,700.00	Spady Museum and sprinkler systems
Electric	\$ 3,900.00	Spady Museum, Williams Cottage and Lamp post
SUB-TOTAL UTILITIES	\$ 5,600.00	Total Utilities
Other: (list each seperately)		
		32% of marketing/advertising budget which include Marketing/PR, social
Advertising/Marketing	\$ 14,700.00	media management, graphic design and print/digital advertising
		MLK, Emanicipation Celebrations (May 20th and Juneteenth) and
Education Programs	\$ 12,000.00	Kwanzaa/Kuumba Village
Exhibit Rental, Fabrications, Installation	\$ 40,308.00	All expenses related to exhibition activities
SUB-TOTAL OTHER	\$ 67,008.00	Total Other
SUB-TOTAL EXPENSES	\$ 106,000.00	Sub-Total Expenses
SOB TOTAL EXPENSES	\$ 100,000.00	Administrative Expenses
TOTAL EXPENSES	\$ 106,000.00	Total Expenses
TOTAL EXPENSES	\$ 100,000.00	וטנעו בארבווצבא





# A.-G.U.I.D.E. STATUS UPDATE REGARDING OLD SCHOOL SOUARE CENTER OF THE ARTS, INC.



#### Delray Beach CRA Funding to Delray Beach Old School Square

		A-GUIDE	Additional A-GUIDE	Funding on behalf of the	
Fiscal Year	Funding	Funding	Funding	City	TOTAL
2020-2021		285,000	215,000	250,000	750,000
2019-2020		285,000	215,000	250,000	750,000
2018-2019		285,000	215,000	250,000	750,000
2017-2018		285,000	365,000	250,000	900,000
2016-2017		285,000	127,500	250,000	662,500
2015-2016		285,000	127,500		412,500
2014-2015		285,000			285,000
2013-2014		285,000			285,000
2012-2013		285,000	2,000		287,000
2011-2012		285,000			285,000
2010-2011	285,000		148		285,148
2009-2010	285,000				285,000
2008-2009	210,000		80,000		290,000
2007-2008	210,000				210,000
2006-2007	200,000				200,000
2005-2006	200,000				200,000
2004-2005	200,000				200,000
2003-2004	25,306				25,306
Total Operational Funding					7,062,454

#### Capital Funding:

Total Capital Funding	2,467,009
ILA between the City, OSS & CRA (1999)	300,270
ILA between the City, OSS & CRA (2016)	1,287,312
ILA between the City, OSS & CRA (2017)	216,127
ILA between the City, OSS & CRA (2018)	663,300

TOTAL FUNDING

9,529,463

# LOCAL RESOURCES

ORGANIZATION	CITY FUNDING	BUDGET LEASE AMOUNT
Arts Garage	\$0	\$1
Greater Delray Beach Chamber of Commerce	\$0	\$0
Delray Beach Community Land Trust	\$0	\$24,000 (in-kind)
Delray Beach Historical Society	\$50,000	\$0
Delray Beach Public Library	\$1,453,500	\$0
Expanding & Preserving Our Cultural Heritage (EPOCH) – Spady Museum	\$31,000	\$0
Old School Square	\$0	\$1

# Thank you!