



# REP SERVICES, INC.

Experts at Play & Outdoor Spaces

Site Amenities ■ Playground Equipment ■ Safety Surfacing ■ Shade  
Phone: 407.831.9658 Fax: 866.232.8532 E-mail: sales@rep-services.com

CGC1508223

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Please mail POs, contracts and checks to:

Rep Services, Inc.

165 W. Jessup Ave.

Longwood, FL 32750-4146

**Proposed To:** Delray Beach Community Redevelopment Ag  
20 N Swinton Ave  
Delray Beach, FL 33444-2632

**Ship To:** TBD at a later date

**Bill To:** Delray Beach Community Redevelopment Ag  
20 N Swinton Ave  
Delray Beach, FL 33444-2632

**Attn:** Tara Toto

**Attn:**

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**Project No:** 18306 **Project Name:** Dr. Rev. J.W.H. Thomas Jr. Park **Project Contact:** Tara Toto  
**Proposal No:** 18306.04 **Proposal Name:** Dr. Rev. J.W.H. Thomas Jr. Park-Opt 1 **Project Location:** 46 SW 9th Ave  
**Proposal Date:** 10/12/2021 **Proposal Expires:** 10/7/2021 **Project Location:** Delray Beach, FL 33444  
Project County: Palm Beach

**For Questions Contact:** Jacqui Rohrborn ☎ 407-853-3560 ✉ jacqui@rep-services.com

**Sales Consultant:** Paul Bravo ☎ 561-448-0369 ✉ paul@rep-services.com

**Opt/Rev:** A/1 **Printed:** 10/12/21 - JR

**Vendor:** Landscape Structures

**Proj Drawings:** 18306-1-1

579741

Class	Part No	Qty	Description	Unit Price	Ext Price
<b>Play Area 2-5</b>					
Bridges & Ramps	WV164178A-001	1 EA	Boppity Bridge DB	7,189.00	7,189.00
	WV173575A-001	1 EA	Swiggly Stix Bridge DB	5,473.00	5,473.00
Climbers	WV164171A-001	1 EA	Giggle Jiggler DB	4,285.00	4,285.00
	WV173573A-001	1 EA	Wee Planet Climber DB	3,135.00	3,135.00
Kids In Motion	WV164173A-001	1 EA	Twirly Bar DB	677.00	677.00
	WV177714A-001	1 EA	Color Splash Panel DB	3,911.00	3,911.00
	WV177720A-001	1 EA	Rain Sound Wheel Panel DB	3,713.00	3,713.00
Mainstructures	WV164170A-001	1 EA	Weevos 3 Arch Mainstructure DB Only	3,817.00	3,817.00
Signs	IP182503A-001	1 EA	Welcome Sign (LSI Provided) Ages 2-5 years Direct Bury	0.00	0.00
Slides & Gliders	WV164174A-003	1 EA	Cozy Coaster Slide w/ASTM Handrail DB w/Stairs Under Large Arch	7,640.00	7,640.00

Product Subtotal: \$39,840.00

Discount per the Clay County Contract #18/19-2 2.00% (\$796.80)

Discounted Product Total: \$39,043.20

3 Sets of Signed & Sealed Engineering: \$2,700.00

Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 1,699 lbs Freight Charge: \$2,600.00

**Landscape Structures Total:** \$44,343.20

**Vendor:** LSI SkyWays

**Proj Drawings:** 18306-1-1

579743

Class	Part No	Qty	Description	Unit Price	Ext Price
Shade	IP215187G-001	1 EA	SkyWays Hip 40'x40' Shade 12' Roof Height w/Rapid Release	16,473.00	16,473.00
Product Subtotal: \$16,473.00					
Discount per the Clay County Contract #18/19-2 2.00% (\$329.46)					
Discounted Product Total: \$16,143.54					
3 Sets of Signed & Sealed Engineering: \$1,810.00					
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 2,447 lbs Freight Charge: \$3,692.00					
<b>LSI SkyWays Total:</b> \$21,645.54					

**Vendor:** Foreverlawn Palm Beach

**Proj Drawings:** 18306-1-1

579761

Class	Part No	Qty	Description	Unit Price	Ext Price
Surfacing	PGG-EXTREME	2,340 EA	Foreverlawn Playground Grass Extreme to meet a 5' CFH	12.75	29,835.00
Product Subtotal: \$29,835.00					
Discount per the Clay County Contract #18/19-2 2.00% (\$585.00)					
Discounted Product Total: \$29,250.00					
Freight: Prepaid Ship Method: Best Way FOB: Destination Freight Charge: \$1,064.70					
<b>Foreverlawn Palm Beach Total:</b> \$30,314.70					

<b>Vendor:</b> RSI Installer				578266
Item	Qty	Description	Unit Price	Ext Price
PERMIT FILING	1 EA	Charge for document preparation for building permit. NOTE: Permit Fees charged by the building department will be prepaid and invoiced separately and will require a change order to your Purchase Order or Contract.	800.00	800.00
PERMIT FEE	1 EA	Permit fees charged by the Building Department for the building permit and by the Clerk of the Circuit Court for the Notice of Commencement have been prepaid. The receipts are attached.	5,453.29	5,453.29
STORAGE	1 EA	Storage Container for (1) month during installation	1,050.00	1,050.00
TRASH REMOVAL	1 LT	Trash removal from jobsite	1,700.00	1,700.00
SITE WORK	2,225 SF	Preparing site for equipment and safety surfacing	1.35	3,003.75
DEMO	1 LT	Demolition Existing Play Equipment.	3,550.00	3,550.00
DEMO	2,225 SF	Demolition Existing Surfacing	2.65	5,896.25
INS-CON FT	4 EA	Install concrete footing(s) for Skyways 40x40 Hip Shade Structure	1,115.00	4,460.00
INS-SKY	1 LT	Equipment Installation - LSI SkyWays 40x40 Hip Shade Structure	14,735.00	14,735.00
INS-LSI	1 LT	Equipment Installation - Landscape Structures drawing 18306-1-1, Opt 1	10,145.00	10,145.00
INS-CON CURB	150 LF	Installation of concrete curbing 6'x6' with rebar	28.95	4,342.50
<b>RSI Installer Total:</b>				\$55,135.79

### General Terms of Sale and Proposal Summary

100% of product prior to fabrication

<b>Product:</b>	\$88,946.74
<b>Installation:</b>	\$55,135.79
<b>Freight:</b>	\$7,356.70
<b>Proposal Total:</b>	\$151,439.23

### Notes

The Clay County Contract #18/19-2 provides a 2% discount on LSI product. The maximum price for installation is 50% of the product price. (Installation does not include site prep, slabs, footings or engineering).

The Clay County Contract #18/19-2 provides a 2% discount on ForeverLawn product. Installation is included in the price of the product.

The Clay County Contract #18/19-2 provides a 2% discount on LSI SkyWays product. The maximum price for installation is 75% of the product price. (Installation does not include site prep, slabs, footings or engineering)

#### Basis of Proposal:

Our proposal is based upon site visit.

Please note the vendor requirements itemized below.

#### Estimated Schedule for Engineered Drawings and Product Shipped

(This schedule starts when all needed information to direct engineering has been gathered.)

5 Weeks: Engineering

7 Weeks Longest manufacturing lead time. (Typical for scheduling.)

1 Week Shipping

4 Weeks Installation of equipment and safety surfacing

**17 Weeks TOTAL WEEKS**

Note that RSI is committed to do all it can to meet the needs of your project.

#### Landscape Structures:

When placing an order, please select colors from those shown on pages 284-287 of the catalog.

#### SkyWays Shade by LSI:

SkyWays units are designed to meet 2020 Florida Building Code 7th Edition.

The high-density polyethylene fabric is flame retardant conforming to NFPA 701 and ASTM E84 per FBC 3105.3.1. Note that the fabric is to be removed by the owner should winds exceed 75MPH.

#### ForeverLawn Extreme Playground Grass:

- Rough grade to be established by others.
- Product –Foreverlawn Grass and all associated and required items (such as seaming tape, glue, etc).
- Installation – Performed by FOREVERLAWN of Florida, Inc. Composite nailer boards around the perimeter. 4" #57 stone, spread and compacted.
- 1" SafetyFoam Pro padding will then be laid over the stone to meet a 5' CFH. The grass will then be laid over the pad, seamed and secured.

#### Installation:

Unless otherwise noted, the following items are to be *PROVIDED BY CUSTOMER* prior to installation:

To Be Provided by customer:

- Access for machines and labor crew to equipment installation location.
- Signed & sealed site plan or survey.

- Private underground utilities located and marked prior to installation.
- Sod & Landscape Restoration.
- Soils testing.
- Tree survey.
- Site security.
- Water and 110 Electric.
- Dewatering and drainage considerations.
- Concrete testing.

Installation Charges on this proposal are based on NO UNFORESEEN conditions in the area, above or below the surface. If unforeseen conditions arise, the installation charges will change to reflect additional costs associated with dealing with those circumstances. Examples of this include, but are not limited to: site not ready upon installer's arrival, underground utilities, or difficulties with footers due to coral rock or ground water in the holes.

Orders are shipped within our manufacturer's standard lead times. Requests for delayed shipping may result in additional costs due to increases in freight, material costs or other factors. To secure the prices on this proposal, the offer must be accepted prior to the expiration date noted.

The undersigned warrants that he/she is an authorized representative of the company noted and has the requisite authority to bind said company and/or principal. If any particular billing is not paid when due, all outstanding balances, regardless of prior terms, will become immediately due and owing upon demand. Interest on past due amounts will be assessed at 1 ½ % per month or the maximum interest rate permitted by applicable law, whichever is less. Should it become necessary for either party to this contract to institute legal action for enforcement of any provisions of this contract, the prevailing party shall be entitled to reimbursement for all court costs and reasonable attorney's fees incident to such legal action. The parties hereto agree that proper venue for any legal action in any way related to this contract shall be in Seminole County, FL.

Accepted By:

Delray Beach Community Redevelopment  
Agency

Company Name	Authorized By	Printed Name	Date
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As Its: \_\_\_\_\_ (Title)