



Legislation Text

File #: 18-063, Version: 1

TO: Mayor and Commissioners
FROM: Jeffrey S. Goldman, Police Department
THROUGH: Mark R. Lauzier, City Manager
DATE: July 17, 2018

RESOLUTION NO. 86-18: APPROVAL TO UTILIZE NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS (NASPO) MASTER AGREEMENT #2016-181 TO PURCHASE BODY ARMOR (PROTECTIVE VESTS) FROM FLORIDA EASTERN INTERNATIONAL

Recommended Action:

Motion to approve purchases of body armor from Florida Eastern International, an authorized distributor for manufacturer Point Blank Enterprises, Inc., utilizing National Association of State Procurement Officials (NASPO) Master agreement # 2016-181 issued by the Colorado Department of Personnel & Administration State Purchasing Office as lead agency, in an amount not to exceed \$250,000 through the term of the contract of March 17, 2019.

Background:

On March 25, 2016 the National Association of State Procurement Officials (NASPO) issued an agreement to Point Blank Enterprises, Inc. for Body Armor Products, Master Agreement Number 2016-181. The Colorado Department of Personnel & Administration, State Purchasing & Contracts Office was the lead agency for NASPO for this solicitation and the contracting office. Each lead state awards its contract to a supplier/suppliers after a competitive solicitation process designed to ensure that participants receive the highest quality products and services at the lowest possible prices. Once the lead state has awarded a contract with the supplier, the lead state allows other agencies in need of similar products and services to make purchases through the existing contract. The State of Florida contract with Point Blank Enterprises, Inc. is # 46151504-NASPO-17-ACS.

NASPO ValuePoint is a unified, nationally focused cooperative alliance aggregating the demand of all 50 states, the District of Columbia and the organized US territories, their political subdivisions and other eligible entities, spurring best practice, innovation and competition in the marketplace. By leveraging the leadership and expertise of all states with the purchasing power of their public entities, NASPO ValuePoint delivers best value and reliable, competitively sourced contracts that offer public entities outstanding pricing.

This NASPO contract gives the City flexibility to order Body Armor products from seven vendors, including Point Blank Enterprises, Inc. and subsequently, their authorized distributors. Ballistic Resistance of Body Armor NIJ Standard 0101.06 and Stab Resistance of Personal Body Armor NIJ Standard 0115.00 are available through this contract. Other benefits of utilizing the NASPO contract are discounts ranging from 10%-63% off of list price (MSRP), measuring and fitting services, free delivery, statewide coverage, manufacturer's standard warranty coverage and certified vendor availability.

The City of Delray Beach (City) Purchasing Policies Manual allows for contracts to be awarded by accessing the goods or services from any State of Florida contract, contracts from any subdivisions, other County and municipal contracts, or from any other governmental entity (other than the Federal government, with the exception of GSA Schedule 70 for Technology, Schedule 84 for Security and Law Enforcement Equipment (alarm/signaling systems, firefighting and rescue equipment, law enforcement and security equipment) and GSA Schedule 1122 Equipment for Homeland Security), and from Not-For-Profit Organizations; provided the item or service is not available through an existing City contract, and was competitively solicited.

The Police Departments is requesting approval to utilize the NASPO Master Agreement Number 2016-181 which will provide for a time and cost effective method for purchases of body armor products including protective vests for the officers in the not-to-exceed amount of \$250,000 for the term of the contract of March 17, 2019.

Fiscal year 16/17 spending with Federal Eastern International was \$194,478 (\$152,325 for rifle rated shields and \$42,153 for protective vests)

Fiscal year 15/16 spending with Federal Eastern International was \$40,926 for protective vests. The spending on body armor fluctuates based on the amount of new personnel, as vests are fitted specifically for the officer, and amount of vests reaching their life expectancy.

The vendor agrees to extend the terms, conditions, and pricing under the NASPO Master Agreement # 2016-181 to the City of Delray Beach, subject to the terms and conditions of our purchase order.

Attachments:

Resolution 86-18
Body Armor RFP
Body Armor RFP Amendment #1
Point Blank Enterprises Proposal
Point Blank Master Agreement executed
Point Blank Master Agreement Amendment #1
Point Blank Product and Price List
Point Blank Distributor List
Participating agencies executed renewals

City Attorney Review:

Approved as to form and legal sufficiency.

Funding Source/Financial Impact:

Funding is available in account 001-21-110-521.52-27 Operating Supplies/ Equipment <\$5,000 (Special Services) and 001-21-150-521.52-27 Operating Supplies/Equipment <\$5,000 (Field Operations) for the fiscal year 17/18 and the same accounts for FY 18/19 pending budget approval for the remaining period of the contract.