



Legislation Text

File #: 18-438, Version: 1

TO: Mayor and Commissioners
FROM: Jeffrey S. Goldman, Police Department
THROUGH: Mark R. Lauzier, City Manager
DATE: July 17, 2018

RESOLUTION NO. 87-18: APPROVAL TO UTILIZE NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS (NASPO) MASTER AGREEMENT #06913 TO PURCHASE PORTABLE RADIOS AND ACCESSORIES FROM MOTOROLA SOLUTIONS

Recommended Action:

Motion to approve purchases of portable radios and accessories from Motorola Solutions utilizing the National Association of State Procurement Officials (NASPO) Master Contract #06913 in an amount not to exceed \$500,000 through the term of the contract of July 1, 2020.

Background:

On October 26, 2015 the National Association of State Procurement Officials (NASPO) issued an agreement to Motorola Solutions for public safety communication equipment, Master Agreement Number 06913. The State of Washington, Department of Enterprise Services (DES) was the lead agency for NASPO for this solicitation and the contracting office. Each lead state awards its contract to a supplier/suppliers after a competitive solicitation process designed to ensure that participants receive the highest quality products and services at the lowest possible prices. Once the lead state has awarded a contract with the supplier, the lead state allows other agencies in need of similar products and services to make purchases through the existing contract. The State of Florida contract with Motorola Solutions is # 43190000-18-NASPO-ACS-1.

NASPO ValuePoint is a unified, nationally focused cooperative alliance aggregating the demand of all 50 states, the District of Columbia and the organized US territories, their political subdivisions and other eligible entities, spurring best practice, innovation and competition in the marketplace. By leveraging the leadership and expertise of all states with the purchasing power of their public entities, NASPO ValuePoint delivers best value and reliable, competitively sourced contracts that offer public entities outstanding pricing.

This NASPO contract gives the City an opportunity to order portable radios and accessories (Including associated services to program and set up the radios) from Motorola Solutions for an up to twenty-seven percent (27%) discount from Motorola MSRP List Price.

The City of Delray Beach (City) Purchasing Policies Manual allows for contracts to be awarded by accessing the goods or services from any State of Florida contract, contracts from any subdivisions, other County and municipal contracts, or from any other governmental entity (other than the Federal government, with the exception of GSA Schedule 70 for Technology, Schedule 84 for Security and Law Enforcement Equipment (alarm/signaling systems, firefighting and rescue equipment, law

enforcement and security equipment) and GSA Schedule 1122 Equipment for Homeland Security), and from Not-For-Profit Organizations; provided the item or service is not available through an existing City contract, and was competitively solicited.

The Police Departments is requesting approval to utilize the NASPO Master Agreement Number 06913 which will provide for a time and cost-effective method for purchases of portable radios and accessories in the not-to-exceed amount of \$500,000 for the term of the contract of July 1, 2020.

There have been no purchases of the portable radios since the P25 project, so the not-to-exceed amount is a high estimate based on the current cost of the portable radios at approximately \$6,000 per radio, times eighty (80) radios plus additional accessories over the term of the contract which ends in FY19/20.

The vendor agrees to extend the terms, conditions, and pricing under the NASPO Master Agreement # 2016-181 to the City of Delray Beach, subject to the terms and conditions of our purchase order.

Attachments:

Resolution 87-18
Motorola Master Agreement
Motorola Amendment #1
Motorola Amendment #2
Participating agency Florida executed agreement
Motorola authorized reseller list
Portable radios specification sheet
Motorola quote - One radio
Motorola procurement announcement
Motorola price list
Motorola response documents list

City Attorney Review:

Approved as to form and legal sufficiency.

Funding Source/Financial Impact:

Funding is available in account 001-21-110-521.52-27 Operating Supplies/ Equipment <\$5,000 (Special Services) and 001-21-150-521.52-27 Operating Supplies/Equipment <\$5,000 (Field Operations) for the fiscal year 17/18 and the same accounts for FY 18/19 and FY 19/20 pending budget approvals for the remaining period of the contract.