City of Delray Beach

Legislation Text

File #: 21-977, **Version:** 1

TO: **Mayor and Commissioners**
FROM: **L. Keith Tomey III, Fire Chief**
THROUGH: **Terrence R. Moore, ICMA-CM**
DATE: **September 13, 2021**

APPROVAL TO INCREASE THE CONTRACT VALUE IN THE AMOUNT OF $83,981 WITH
ADVANCED DATA PROCESSING, INC. (ADPI) FOR PROFESSIONAL PUBLIC EMERGENCY
MEDICAL TRANSPORTATION (PEMT) PROGRAM SERVICES UTILIZING CITY OF TAMARAC
SOLICITATION 16-14 R.

Recommended Action:
Motion to approve increase in the amount of $83,981 to the contract value to Advanced Data
Processing Inc. (ADPI) for Professional Public Emergency Medical Transportation (PEMT) Program
Services and authorize the City Manager to approval renewal options, in the amounts below,
contingent upon appropriation of funds.

Background:
On August 28, 2019, the City of Tamarac awarded a three (3) year Agreement for the administration,
processing, and collection of all costs associated with EMS patient medical billing and related
professional services to Advanced Data Processing, Inc. (ADPI) with the option to renew the
Agreement for two (2) one-year renewal terms.

On September 10, 2020, the City of Delray Beach (City) awarded a contract to Advanced Data
Processing, Inc. (ADPI) utilizing City of Tamarac Solicitation 16-14 R. This contract is used by the
Finance Department to bill and collect payment for EMS patients.

On July 9, 2019, City Commission approved Resolution No. 136-19 authorizing the City to utilize a
Volusia County contract with Advanced Data Processing Inc. (ADPI) for Professional Public
Emergency Medical Transportation (PEMT) Program Services, which is a program administered by
the Fire Rescue Department. While the contract was renewable through July 6, 2022, the City was
recently notified by Volusia County that they did not intend to renew the contract and the contract
expired on July 6, 2021. In order to maintain services for the Fire Rescue Department, the City has
identified that the required PEMT services are available through the current City of Tamarac contract.

All governmental (publicly funded) entities providing emergency medical service (EMS) transports
may participate in this program. The program provides supplemental payments for an eligible PEMT
entity that meets specified requirements and provides emergency medical transportation to Medicaid
patients. The PEMT program will reimburse a portion of Delray Beach Fire Rescue Medicaid fee-for
service costs. AHCA recently established the Florida PEMT as a Certified Public Expenditure (CPE)
Program, designed to reimburse providers based on their actual costs of providing emergency
medical services to Medicaid-eligible patients. The reimbursement payment is based on claiming

federal financial participation on CPEs that have already been incurred by the public provider.

There are no application fees or direct costs for participation in this program. Based upon historical data, the City estimates recovering approximately $1,514,838 net revenue through FY23. This is a cost recovery program; thus ADPI will only be paid if the City receives payment. There is a contingency fee of 12% of net reimbursements that have been agreed upon between the City and ADPI and are included in the proposed contract. Therefore, staff is requesting an increase to the total contract value to provide an allocation to the Fire Rescue Department as noted below.

The table below represents the revised estimated contract value:

Estimated Contract Value			
Initial Term	Upon execution - September 30, 2021	$114,000	Finance
		$83,981	Fire
Renewal Term 1	October 1, 2021- September 30, 2022	$240,000	Finance
		$96,640	Fire
Renewal Term 2	October 1, 2022- September 30, 2023	$240,000	Finance
		$106,200	Fire
		$880,821	

This motion is in accordance with Code of Ordinances Chapter 36 Commission Approval Required.

City Attorney Review:
Approved as to legal form and legal sufficiency.

Funding Source/Financial Impact:
001-22-000-522.31-90 Professional Services Other Professional Services.

Timing of Request:
N/A